Deutsche Bank Research

Rating Buy

Company CR Cement

Asia Hong Kong

Resources Construction Materials ReutersB1313.HK13

Bloomberg Excl 1313 HK HSI

Exchange Ticker HSI 1313

1H18 profit alert and share placement; outlook remains positive, reiterate Buy

Profit alert due to higher selling prices in 5M18 and share placement to resolve low public free-float

CRC issued a profit alert for 5M18 and a placement totaling USD540m after the close on June 11, 2018 – both events were a surprise to us. The profit alert clearly shows that 2Q GP/t is on track to be HKD15-20/t higher than in 1Q, which is anticyclical as 2Q is typically the slowest quarter of the year. We believe the primary objective of CRC's placement is to increase its free-float rather than to tap the market for cash, since its balance sheet has been extremely strong and it could have just geared up. Post the placement, the CR group's ownership reduces from 73.45% to 68.72%. We believe any weakness in the share price should represent a good opportunity to Buy as the outlook remains extremely strong for southern China, with the Greater Bay Area development plan set to be released in due course, in our view. We have also revised our model with a new target price of HKD11.53 post the 6.89% dilution.

Details of the placement

CRC issued 450m ordinary shares via a top-up placement at HKD9.3/sh to raise HKD4.185b and HKD4.18b net of fees. The issue price represents a 9.9% discount to the previous closing price of HKD10.32/sh. In reference to a 20-trading-day share price of HKD9.23, the issue price implies a slight premium. The main uses of the proceeds will be as follows: 1) 70% goes to the company's expansion in the prefabricated construction and aggregate areas for a vertical integration; 2) 20% to debt repayment; and 3) 10% to supplement the company's working capital and its subsidiaries. We see potential in both the pre-fab and aggregates business as both are emerging trends in the industry. MOHURD requires 20-25% of all residential housing in China to use pre-fab by 2020 while aggregate prices have doubled in the last 12 months as a result of the government's environmental crackdown.

What the profit alert entails

CRC issued a profit alert after market close on June 11 with the ASP of cement products in 5M18 at HKD387.4/t, equivalent to a 33.4% increase yoy. Based on our estimates, we believe CRC's 2Q18 GP/t will be c.HKD165/t, up from HKD148/ t in 1Q. While CRC did not shed colour on the magnitude of its NP improvement, we believe its 1H18 net profit is set to increase more than 200% yoy.

South China has the best fundamentals

We wrote in our CRC NDR takeaways report on June 1 that southern China has the best fundamentals across all regions in China, accounting for 80%+ of CRC's

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Date 12 June 2018 Breaking News

Price at 11 Jun 2018 (HKD)	10.32
Price target - 12mth (HKD)	11.53
52-week range (HKD)	10.32 - 3.83
HANG SENG INDEX	31,064

Valuation & Risks

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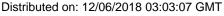
Key changes			
ТР	11.55 to 11.53	\downarrow	-0.2%
Op prof margin (FYE)	28.3 to 28.5	Ŷ	0.8%
Net profit (FYE)	7,938.9 to 8,046.4	Ŷ	1.4%
Source: Deutsche Bank			

Price/price relative



- CR Cement - HANG SENG INDEX (Rebased)

Performance (%)	1m	3m	12m
Absolute	22.9	74.9	154.2
HANG SENG INDEX	-0.2	0.2	19.3
Source: Deutsche Bank			
Key indicators (FY1)			
ROE (%)			23.6
Net debt/equity (%)			14.3
Book value/share (HKD)			5.43
Price/book (x)			1.90
Net interest cover (x)			27.0
Operating profit margin (%)			28.5
Source: Deutsche Bank			





profits. The main differentiating factors are that 4M18 cement demand in GD and GX was up 8% and 12% yoy, compared with the national average of -2% yoy. The divergence is due to 1) strong infrastructure demand supported by a wealthy government and impending Greater Bay Area development projects; 2) GX's strong cement demand stemmed from urbanization as the region has a bigger role in the Belt and Road Initiative. Supported by strong demand growth in south China, CRC's inventory level in June, its weakest month of the year, is still standing at 32% of storage capacity. Based on Digital Cement data, GD/GX prices in 2Q have appreciated by RMB11/t since 1Q and remain steady.

Earnings revisions and target price changes

We increase our earnings by 1.4% to HKD8.05bn but cut EPS to HKD1.15 (from HKD1.22 to factor in the dilution). We note that consensus earnings are now 24% lower than our estimates, which likely means that consensus upgrades could follow. We raise our target multiple to 10x, lower than its historical mid-cycle average of 11.5x, as we see 2018 approaching peak margins. This also implies a PB of 2.1x on 24% ROE, which we believe is justified. Risks: slower-than-expected demand from Greater Bay area development and higher-than-expected coal prices.

2016A	2017A	2018E	2019E	2020E
25,647.5	29,958.4	38,232.7	39,904.4	41,405.0
5,317.4	7,263.4	12,950.8	13,803.9	14,300.8
1,325.9	3,616.7	8,046.4	8,712.1	9,178.2
0.20	0.55	1.15	1.25	1.31
0.25	0.55	1.15	1.26	1.33
-17.8	117.8	109.4	9.2	5.3
10.6	7.9	9.0	8.2	7.8
4.8	4.6	5.4	4.9	4.4
0.09	0.27	0.66	0.77	0.88
3.3	6.2	6.4	7.5	8.5
	25,647.5 5,317.4 1,325.9 0.20 0.25 -17.8 10.6 4.8 0.09	25,647.5 29,958.4 5,317.4 7,263.4 1,325.9 3,616.7 0.20 0.55 0.25 0.55 -17.8 117.8 10.6 7.9 4.8 4.6 0.09 0.27	25,647.5 29,958.4 38,232.7 5,317.4 7,263.4 12,950.8 1,325.9 3,616.7 8,046.4 0.20 0.55 1.15 0.25 0.55 1.15 -17.8 117.8 109.4 10.6 7.9 9.0 4.8 4.6 5.4 0.09 0.27 0.66	25,647.5 29,958.4 38,232.7 39,904.4 5,317.4 7,263.4 12,950.8 13,803.9 1,325.9 3,616.7 8,046.4 8,712.1 0.20 0.55 1.15 1.25 0.25 0.55 1.15 1.26 -17.8 117.8 109.4 9.2 10.6 7.9 9.0 8.2 4.8 4.6 5.4 4.9 0.09 0.27 0.66 0.77



Model updated: 12 June 20	018	Fiscal year end 31-Dec	2015	2016	2017	2018E	2019E	2020E
Running the numbers		Financial Summary						
Asia		DB EPS (HKD)	0.31	0.25	0.55	1.15	1.26	1.33
Hong Kong		Reported EPS (HKD)	0.16	0.20	0.55	1.15	1.25	1.31
		DPS (HKD) BVPS (HKD)	0.08 4.1	0.09 4.0	0.27 4.6	0.66 5.4	0.77 5.9	0.88 6.3
Construction Materials		Weighted average shares (m)	6,533	6,533	6,533	6,983	6,983	6,983
CR Cement		Average market cap (HKDm)	26,577	17,578	28,548	72,064	72,064	72,064
CR Cement		Enterprise value (HKDm)	36,705	25,714	33,396	70,211	67,141	63,050
Reuters: 1313.HK	Bloomberg: 1313 HK	Valuation Metrics						
Buy		P/E (DB) (x) P/E (Reported) (x)	13.2 26.2	10.6 13.3	7.9 7.9	9.0 9.0	8.2 8.3	7.8 7.9
Price (11 Jun 18)	HKD 10.32	P/BV (x) FCF Yield (%)	0.59 8.5	0.76 13.2	1.11 19.1	1.90 9.1	1.75 11.0	1.63 13.3
Target Price	HKD 11.53	Dividend Yield (%)	2.0	3.3	6.2	6.4	7.5	8.5
52 Week range	HKD 3.83 - 10.32	EV/Sales (x) EV/EBITDA (x)	1.4 7.7	1.0 4.8	1.1 4.6	1.8 5.4	1.7 4.9	1.5 4.4
Market cap (m)	HKDm 72,064	EV/EBIT (x)	13.2	7.5	6.3	6.4	5.7	5.2
	USDm 9,183.7	Income Statement (HKDm)						
Company Profile		Sales revenue	26,779	25,647	29,958	38,233	39,904	41,405
China Resources Cement Hold	lings Limited, through its	Gross profit EBITDA	6,417 4,744	7,025 5,317	9,230 7,263	14,923 12,951	15,658 13,804	16,173 14,301
subsidiaries, produces, distribu	tes and sells cement, clinker and	Depreciation	4,744 1,967	1,902	7,263 1,936	2,047	2,079	2,059
concrete.		Amortisation	0	0	0	0	0	0
		EBIT Net interest income(expense)	2,777 -504	3,415 -650	5,327 -570	10,904 -404	11,725 -319	12,241 -217
		Associates/affiliates	-304 -244	-50	99	306	310	314
		Exceptionals/extraordinaries	0	0	0 28	0 -5	0 -100	0
		Other pre-tax income/(expense) Profit before tax	-1,045 984	-557 2,158	20 4,884	5- 10,801	11,616	-100 12,238
Price Performance		Income tax expense	48	897	1,291	2,808	2,962	3,121
12.5		Minorities Other post-tax income/(expense)	-78 0	-64 0	-24 0	-54 0	-58 0	-61 0
10 7.5		Net profit	1,015	1,326	3,617	8,046	8,712	9,178
5		DB adjustments (including dilution)	994	326	-20	4	75	75
2.5		DB Net profit	2,009	1,651	3,596	8,050	8,787	9,253
0 Jul '16 Jan '17	Jul '17 Jan '18	Cash Flow (HKDm)						
			4.024	4 4 4 2	6 6 4 2	0.224	10.210	40 740
— CR Cement — H	ANG SENG INDEX (Rebased)	Cash flow from operations Net Capex	4,834 -2,586	4,112 -1,789	6,613 -1,157	9,324 -2,760	10,319 -2,423	10,749 -1,136
Margin Trends		Free cash flow	2,247	2,323	5,456	6,564	7,896	9,613
40		Equity raised/(bought back) Dividends paid	0 -1,045	0 -229	0 -1,241	4,181 -4,586	0 -5,402	0 -6,149
30		Net inc/(dec) in borrowings	-1,045	-229	-1,241	-2,559	-5,402	-0,149
20		Other investing/financing cash flows	-2,219	-50	-793	183	207	1,640
10		Net cash flow Change in working capital	-2,210 1,573	1,406 -170	1,933 849	3,782 -226	1,206 103	3,609 138
			1,575	-170	049	-220	105	130
0 15 16 17	18E 19E 20E	Balance Sheet (HKDm)						
- EBITDA Marg	jin i 🛨 EBIT Margin	Cash and other liquid assets	1,955	3,160	5,385	9,168	10,374	12,595
Growth & Profitibility		Tangible fixed assets Goodwill/intangible assets	31,596 7,291	29,784 6,016	30,903 6,114	31,562	31,855 6,218	30,882 6,268
	25	Associates/investments	7,231	6,810	7,092	6,167 7,398	7,708	8,022
40	20	Other assets	6,104	6,387	7,033	8,170	8,438	8,692
20	15	Total assets Interest bearing debt	54,217 18,925	52,157 17,860	56,527 17,152	62,465 14,593	64,594 13,098	66,458 11,602
0		Other liabilities	8,306	8,044	8,893	9,803	10,174	10,566
-20	5	Total liabilities	27,231	25,905	26,044	24,396	23,272	22,168
-40	0	Shareholders' equity Minorities	26,557 429	26,007	30,309	37,949	41,260	44,289 0
15 16 17	18E 19E 20E	Total shareholders' equity	429 26,986	245 26,252	173 30,482	120 38,069	62 41,322	44,289
Sales growth (LHS) 🔶 ROE (RHS)	Net debt	16,970	14,700	11,767	5,425	2,723	-992
Solvency 75	80	Key Company Metrics						
50	60	Sales growth (%)	-18.0	-4.2	16.8	27.6	4.4	3.8
		DB EPS growth (%) EBITDA Margin (%)	-54.1 17.7	-17.8 20.7	117.8 24.2	109.4 33.9	9.2 34.6	5.3 34.5
25	40	EBITDA Margin (%) EBIT Margin (%)	17.7	20.7	24.2 17.8	33.9 28.5	34.6 29.4	34.5 29.6
0	20	Payout ratio (%)	51.5	44.3	48.8	57.0	62.0	67.0
-25		ROE (%)	3.7	5.0	12.8	23.6	22.0	21.5
15 16 17	18E 19E 20E	Capex/sales (%) Capex/depreciation (x)	9.7 1.3	7.1 1.0	3.9 0.6	7.2 1.3	6.1 1.2	2.7 0.6
Net debt/equity (LHS)	 Net interest cover (RHS) 	Net debt/equity (%)	62.9	56.0	38.6	14.3	6.6	-2.2
Johnson Wan		Net interest cover (x)	5.5	5.3	9.3	27.0	36.8	56.3
+852 2203 6163	johnson.wan@db.com	Source: Company data, Deutsche Bank es	stimates					

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Appendix 1

Important Disclosures

*Other information available upon request

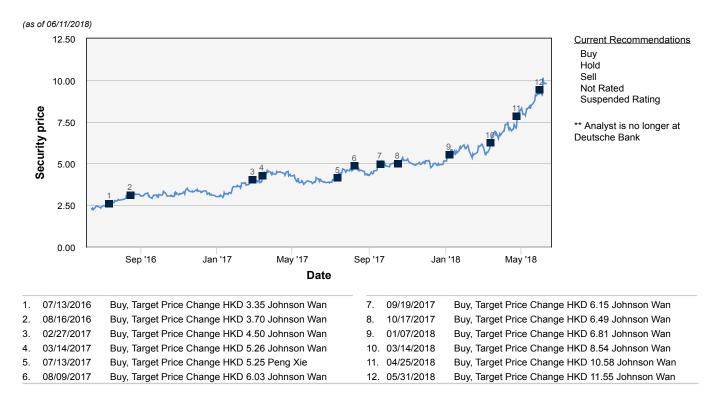
Disclosure checklist			
Company	Ticker	Recent price*	Disclosure
CR Cement	1313.HK	10.32 (HKD) 11 Jun 2018	NA
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Historical recommendations and target price. CR Cement (1313.HK)





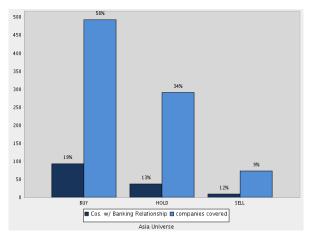
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