



Company Report: China Zhongwang (01333 HK)

公司报告: 中国忠旺 (01333 HK)

Kevin Guo 郭勇 (86755) 2397 6671 kevin.guo@gtjas.com

28 March 2018

2017 Annual Results Beat Expectations, Maintain "Buy"

2017年年度业绩超过市场预期,维持"买入"评级

- The 2017 annual results of the Company was 11.7% higher than market consensus and our expectation, mainly due to positive product mix change. Total revenue of the Company increased 16.6% yoy to RMB 19,458.8 million, net profit attributable to shareholders increased 23.1% yoy to RMB 3,533.4 million.
- The Company expects the output of aluminum alloy formwork to continue to grow in 2018 and the aluminum flat-rolled production line is expected to contribute about 200,000 tons in output of aluminum plates. The Company continues to install more advanced and high-pressure extrusion machines, which will further expand its production capacity.
- We expect processing fee of each type of aluminum product to be stable in 2018. The Company holds great competitive advantages in the production of aluminum extrusion and flat-rolled products and confronts limited competition.
- Revise up TP to HK\$ 6.00 and maintain "Buy".
- 由于有利的产品结构调整,公司 2017 年年度业绩比市场一致预期和我们的估计高 11.7%。 公司收入同比增长 16.6%至人民币 194.588 亿元,股东净利同比增加 23.1%至人民币 35.334 亿元。
- 公司预计建筑铝合金模板的产量在 2018 年继续增长,铝压延生产线预计将贡献 20 万吨 **的铝板产量。**公司继续安装更多先进和大压力的挤压机,这将进一步扩大它的产能。
- 我们预计每种类型铝材的加工费在 2018 年将保持稳定。公司在铝挤压和铝压延产品的生 产上拥有巨大的竞争优势且面临的竞争有限。
- 上调公司目标价至 6.00 港元,维持"买入"评级。

Rating:	Buy Maintained
评级:	买入 (维持)
6-18m TP 目标价: Revised from 原目标价:	HK\$6.00 HK\$5.60
Share price 股价:	HK\$4.520

Stock performance



1 M	3 M	1 Y
1 个月	3个月	1年
7.6	9.2	32.6
9.1	5.1	5.3
4.2	4.3	3.8
	<u>1 个月</u> 7.6 9.1	1个月 3个月 7.6 9.2 9.1 5.1

Source: Bloomberg, Guotai Junan International

Year End	Turnover	Net Profit	EPS	EPS	PER	BPS	PBR	DPS	Yield	ROE
年结	收入	股东净利	每股净利	每股净利变动	市盈率	每股净资产	市净率	每股股息	股息率	净资产收益率
12/31	(RMB m)	(RMB m)	(RMB)	(∆ %)	(x)	(RMB)	(x)	(RMB)	(%)	(%)
2016A	16,696	2,871	0.411	3.5	9.8	4.811	0.8	0.170	4.2	9.6
2017A	19,459	3,533	0.500	21.7	7.3	4.313	0.8	0.200	5.5	10.0
2018F	23,308	3,868	0.601	20.2	6.1	4.734	0.8	0.180	4.9	10.2
2019F	26,341	4,303	0.669	11.3	5.5	5.202	0.7	0.201	5.5	10.5
2020F	30,668	4,841	0.753	12.6	4.9	5.729	0.6	0.226	6.2	10.8
Shares in issue (m) 总股数 (m)			7,068.6	Major s	hareholder 大朋	没 东		Liu Zh	ongtian 74.2%	
Market cap. (HK\$ m) 市值 (HK\$ m)			31,950.1	Free flo	at (%) 自由流道		25.8%			
3 month average vol. 3 个月平均成交股数 ('000)			5,033.4	FY18 N	et gearing (%)		83.3			
52 Weeks high/low (HK\$) 52 周高/低 (HK\$)			4.900 / 3.260	FY18 Est. NAV (HK\$) FY18 每股估值(港元)					8.1	

See the last page for disclaimer

中

围

忠

旺

有 色

金属行

业

证

The 2017 annual results of the Company was 11.7% higher than market consensus and our expectation, mainly due to positive product mix change. Total revenue of the Company increased 16.6% yoy to RMB 19,458.8 million, net profit attributable to shareholders increased 23.1% yoy to RMB 3,533.4 million. Total sale of aluminum products decreased by 3.6% yoy to 737,366 tons in 2017, the average gross margin of the Company was down 5.1 ppts to 32.6%. The Company started the production of aluminum alloy formwork in 2017, and the restructuring of product mix took time and led to lower output. The output of aluminum alloy formwork, which accounted for 35.3% of total aluminum products but contributed 46.0% of total revenue. As a result, the sale of other aluminum extrusion products dropped accordingly. The sale of industrial aluminum extrusion products, deep-processed products and construction aluminum products. The ASP of the Company increased 20.9% yoy to RMB 26,390/t, mainly due to higher average processing fees and the rebound in aluminum price. The Company has continued to upgrade and expand its industrial extrusion production capacity, which will further strengthen its competitive advantages in the future.

Figure-1: Sale of Aluminum Products

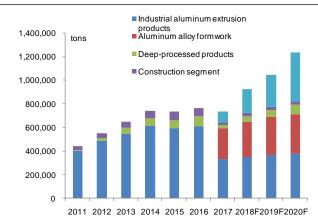


Figure-2: The ASP of Aluminum Products



Source: the Company, Guotai Junan International.

The Company expects the output of aluminum alloy formwork to continue to grow in 2018 and the aluminum flat-rolled production line is expected to contribute about 200,000 tons in output of aluminum plates. The Company continues to install more advanced and high-pressure extrusion machines, which will further expand its production capacity. The Company ordered 99 new extrusion machines in 2016 and these machines have been on the way for installation since 2017. In fact, parts of these machines have already been installed in 2017. As a result, we expect total aluminum extrusion production capacity to grow steadily with the installation of new extrusion machines. The Company also added auxiliary production lines to help the production of aluminum alloy formwork, which will improve production efficiency. We expect production efficiency of aluminum alloy formwork to continue to be lifted in 2018 and the output of aluminum alloy formwork to continue to grow. The Company expects to produce about 300,000 tons of aluminum alloy formwork in 2018. We also expect the output of industrial aluminum extrusion products to continue to grow with expanded production capacity. The first high-end flat-rolled aluminum production lines with a capacity of 600,000 tons per year started production in the second half of 2017 and contributed more than 90,000 tons of flat-rolled products in 2017. The flat-rolled production line is running smoothly and the Company expects that it will contribute about 200,000 tons of flat-rolled products in 2018. The Company has successfully acquired several certifications, and more qualification certification processes are still under way. The construction of the 2nd flat-rolled production line with a production capacity of 1.2 million tons per year has been completed and may start trial production in 2018, which will add more production capacity.

We expect that processing fees of each type of aluminum product will be stable in 2018. The Company holds great competitive advantages in the production of aluminum extrusion and flat-rolled products. The Company is the largest producer of aluminum alloy formwork in China and its output scale is much larger than other peers, hence the Company confronts little competition in domestic market. As the domestic market for aluminum alloy formwork is still growing, market competition is not expected to rise in 2018. Hence, we expect processing fees for aluminum alloy formwork to remain stable in 2018. The extrusion production lines of the Company always run at full capacity, so the Company has been able to choose to produce

2018

28 March

Source: the Company, Guotai Junan International.

aluminum extrusion products with higher processing fees. Hence, we expect processing fees for industrial aluminum extrusion products to also remain stable or even to rise slightly in 2018. The processing fees of deep-processed aluminum products were adversely impacted by the anti-dumping investigation in the U.S. and we believe that the negative impact will vanish in 2018. We also expect processing fees of flat-rolled products to remain stable in 2018 due to limited competition. The Company has constructed primary aluminum production lines with a total capacity of about 800,000 tons, which is helpful to reduce procurement costs of primary aluminum. The production of primary aluminum will reduce procurement costs and also melting cost, so it will raise general gross margin.

Revise up TP of the Company to HK\$ 6.00, and maintain "Buy". China Zhongwang is a leading processed aluminum product developer and manufacturer in Asia. The Company has established competitive advantages in the aluminum processing industry. We expect the Company to continue to lead in the aluminum processing industry. The commencement in production of high-value aluminum flat-rolled products will be the future profit driver of the Company and has complementary and synergistic effects with current industrial aluminum extrusion products. The output of aluminum extrusion products and flat-rolled products is expected to grow steadily in 2018 and processing fees of all types of aluminum products are expected to remain stable. The production of primary aluminum has helped to lower production costs, especially when aluminum prices rebound significantly. We believe aluminum alloy formworks will still be the star product of the Company and will significantly lift the Company's profitability over the next 3 years. We believe net profit of the Company holds great growth potential due to product mix change and output growth. Hence, we revise up the TP of the Company to HK\$ 6.00, which is equivalent to 8.0x FY18 PE, and maintain "Buy" rating.



Table-1: Peers Comparison

Company					PE (fiscal	year)			PB (fisc	al year)		ROE(%
Company	Stock Code	Currency	Last price	16A	17F	18F	19F	16A	17F	18F	19F	171
International Listed aluminum companies												
Alcoa Inc	AA US	USD	45.77	n.a.	38.8	12.6	12.4	1.5	1.9	1.7	1.4	4.
Norsk Hydro Asa	NHY NO	NOK	46.63	14.9	10.8	11.1	10.0	1.2	1.1	1.0	1.0	10.
Aluar Aluminio	ALUA AR	ARS	13.60	31.6	19.4	14.0	16.4	4.7	4.1	n.a.	n.a.	22.
Nippon Light Metal Holdings	5703 JP	JPY	279.00	9.8	8.1	9.0	8.6	1.2	1.1	1.0	0.9	13.
Hindalco Industries Ltd	HNDL IN	INR	218.50	n.a.	23.7	10.4	9.2	1.1	1.1	1.0	1.0	4.
National Aluminium Co Ltd	NACL IN	INR	67.60	22.2	22.8	11.9	9.9	1.3	1.3	n.a.	n.a.	5.
Simple Average				19.6	20.6	11.5	11.1	1.8	1.7	1.2	1.1	10.
Weighted Average				16.9	21.6	11.4	10.7	1.4	1.5	1.2	1.1	8.
PRC listed aluminum companies												
Aluminum Corp Of China Ltd-A	601600 CH	CNY	4.84	242.0	53.8	15.2	10.9	1.9	1.8	1.6	1.4	3.
Shandong Nanshan Aluminum-A	600219 CH	CNY	3.17	22.6	18.6	12.1	9.8	0.9	0.9	0.9	0.8	5.
Henan Shenhuo Coal & Power-A	000933 CH	CNY	7.45	41.4	10.2	8.6	6.9	2.5	2.1	1.8	1.6	21.
liangsu Asia Pacific Light-A	002540 CH	CNY	7.12	24.9	26.9	20.1	14.2	2.5	2.3	2.1	n.a.	9.
Simple Average				82.7	27.4	14.0	10.4	2.0	1.8	1.6	1.3	9.
Weighted Average				147.8	37.9	14.0	10.4	1.8	1.7	1.5	1.2	6.
HK listed aluminum companies												
Aluminum Corp Of China Ltd-H	2600 HK	HKD	4.33	185.2	41.7	13.4	10.7	1.5	1.4	1.2	1.1	3.
China Hongqiao Group Ltd	1378 HK	HKD	8.82	7.9	11.0	5.8	4.4	1.3	1.2	0.9	0.8	10.
China Zhongwang Holdings Ltd	1333 HK	HKD	4.52	9.4	6.0	n.a.	n.a.	0.8	0.7	n.a.	n.a.	12.
Xingfa Aluminium Holdings	98 HK	HKD	6.20	7.5	n.a.	n.a.	n.a.	1.4	n.a.	n.a.	n.a.	n.a
Simple Average				52.5	19.6	9.6	7.5	1.2	1.1	1.1	0.9	8.
Weighted Average				86.7	24.1	9.7	7.6	1.3	1.2	1.1	1.0	7.
HK listed nonferrous companies												
Jiangxi Copper Co Ltd-H	358 HK	HKD	11.28	40.2	14.6	10.9	9.1	0.8	0.7	0.6	0.6	4.
Mmg Ltd	1208 HK	HKD	4.96	n.a.	34.4	8.9	7.9	4.9	4.2	2.2	1.7	13.
China Molybdenum Co Ltd-H	3993 HK	HKD	6.34	90.4	35.8	23.3	22.8	5.1	2.6	2.5	2.3	8.
United Co Rusal Plc	486 HK	HKD	4.72	7.8	7.6	4.9	4.9	2.8	2.1	1.5	1.2	31.
Simple Average	100111	1110		46.1	23.1	12.0	11.2	3.4	2.4	1.7	1.5	14
Weighted Average				58.4	27.2	16.6	15.9	4.0	2.4	2.0	1.8	14

Source: Bloomberg, Guotai Junan International.

28 March 2018



Financial Statements and Ratios

	Income S	tatement			
Year end 31 Dec (RMB m)	2016A	2017A	2018F	2019F	2020F
Total Revenue	16,696	19,459	23,308	26,341	30,668
COGS	(10,407)	(13,110)	(15,988)	(18,352)	(21,839)
Gross profit	6,288	6,349	7,320	7,989	8,829
Investment income	254	423	486	559	643
Other income	(16)	986	690	725	783
Distribution and Selling expenses	(156)	(233)	(233)	(263)	(307)
Admin. expenses	(1,840)	(1,810)	(2,018)	(2,176)	(2,377)
Operating Profit	4,531	5,715	6,245	6,834	7,571
results of associates	74	173	187	202	218
Finance costs	(926)	(1,155)	(1,216)	(1,234)	(1,261)
Profit Before Tax	3,679	4,733	5,216	5,802	6,528
Income Tax	(772)	(865)	(965)	(1,073)	(1,208)
profit After Tax	2,907	3,868	4,251	4,729	5,320
Non-controlling Interest	(36)	(335)	(383)	(426)	(479)
Shareholders' Profit / Loss	2,871	3,533	3,868	4,303	4,841
Basic EPS	0.411	0.500	0.601	0.669	0.753

	Cash Flow	Statement			
Year end 31 Dec (RMB m)	2016A	2017A	2018F	2019F	2020F
Profit before tax	3,679	4,733	5,216	5,802	6,528
Income tax	(772)	(865)	(965)	(1,073)	(1,208)
Adjust for depre.	761	969	1,138	1,262	1,383
Change in WC	3,359	(1,114)	(506)	(1,262)	(1,913)
Others	880	1,115	1,181	1,202	1,232
Cash from Operating Activities	7,907	4,838	6,063	5,931	6,023
Purchase of PPE	(6,400)	(7,200)	(6,000)	(5,800)	(5,600)
Others	2,325	(6,729)	6,269	2,401	1,964
Cash from Investing Activities	(4,075)	(13,929)	269	(3,399)	(3,636)
Net proceeds from debentures	4,500	(1,700)	560	(137)	(234)
Net proceeds from new bank loans	(8,276)	12,206	(3,539)	731	1,126
Interest paid	(926)	(1,155)	(1,216)	(1,234)	(1,261)
Dividend paid	(1,305)	(1,455)	(1,275)	(1,419)	(1,596)
Cash from Financing Activities	(6,007)	7,896	(5,471)	(2,059)	(1,965)
Net Changes in Cash	(2,176)	(1,195)	862	474	421
Cash at Beg of Year	10,200	8,025	6,830	7,692	8,166
Foreign exchange rate changes	0	0	0	0	0
Cash at End of Year	8,025	6,830	7,692	8,166	8,587

	Balanc	e Sheet			
Year end 31 Dec (RMB m)	2016A	2017A	2018F	2019F	2020F
PPE	41,221	48,572	53,311	57,808	61,985
Prepaid lease payments	6,148	5,551	3,886	3,109	2,487
Deposits for acquisition of PPE	4,140	5,654	3,958	3,562	3,206
Interests in associates	2,715	3,537	3,644	3,753	3,865
Deferred tax assets	119	156	164	172	181
Others	0	0	0	0	0
Total Non-current Assets	54,342	67,695	68,341	71,107	73,887
Cash & Cash Equivalents	8,025	6,830	7,692	8,166	8,587
Inventories	3,718	7,241	6,526	6,585	7,054
Trade and other receivables	6,326	12,628	12,944	13,455	14,477
Available-for-sale financial assets	267	2,883	1,730	1,384	1,107
Prepaid lease payments	136	129	139	150	162
Others	6,224	3,862	3,090	2,935	2,788
Total Current Assets	24,696	33,572	32,121	32,675	34,176
Total Assets	79,038	101,268	100,462	103,782	108,063
Trade and other payables	5,912	12,334	12,533	12,778	13,154
Other payable and accrued charges	5,066	7,355	6,252	5,314	4,517
Debentures	600	1,200	1,260	1,323	1,389
current tax liabilities	250	479	518	559	604
Bank loans-due within one year	7,714	10,700	5,654	5,852	6,435
Others	0	0	0	0	0
Total Current Liabilities	19,542	32,069	26,216	25,827	26,098
Bank loans – due after one year	15,903	25,123	26,630	27,163	27,706
Deferred taxation	782	887	940	997	1,027
Debentures	8,800	6,500	7,000	6,800	6,500
Total Non-current Liabilities	25,485	32,510	34,570	34,959	35,232
Total Liabilities	45,028	64,578	60,786	60,786	61,330
Total Shareholders' Equity	34,010	36,482	39,457	42,767	46,492
Minority Interest	0	208	218	229	240
Total Equity	34,010	36,690	39,676	42,997	46,732

Financial Ratios						
	2016A	2017A	2018F	2019F	2020F	
Gross margin	37.7%	32.6%	31.4%	30.3%	28.8%	
Net margin	17.4%	19.9%	18.2%	18.0%	17.3%	
ROE	9.6%	10.0%	10.2%	10.5%	10.8%	
ROA	3.7%	3.8%	4.2%	4.6%	4.9%	
Free CF	1,507	-2,362	63	131	423	
Net gearing	73.5%	100.6%	83.3%	77.1%	71.9%	

Source: the Company, Guotai Junan International.

Company Report

Company Rating Definition

The Benchmark: Hong Kong Hang Seng Index

Time Horizon: 6 to 18 months

Rating		Definition
Buy	买入	Relative Performance>15%; or the fundamental outlook of the company or sector is favorable.
Accumulate	收集	Relative Performance is 5% to 15%; or the fundamental outlook of the company or sector is favorable.
Neutral	中性	Relative Performance is -5% to 5%; or the fundamental outlook of the company or sector is neutral.
Reduce	减持	Relative Performance is -5% to -15%; or the fundamental outlook of the company or sector is unfavorable.
Sell	卖出	Relative Performance <-15%; or the fundamental outlook of the company or sector is unfavorable.

Sector Rating Definition

The Benchmark: Hong Kong Hang Seng Index

Time Horizon: 6 to	Time Horizon: 6 to 18 months						
Rating		Definition					
Outperform	跑赢大市	Relative Performance>5%; or the fundamental outlook of the sector is favorable.					
Neutral	中性	Relative Performance is -5% to 5%; or the fundamental outlook of the sector is neutral.					
Underperform	跑输大市	Relative Performance<-5%; Or the fundamental outlook of the sector is unfavorable.					

DISCLOSURE OF INTERESTS

- (1) The Analysts and their associates do not serve as an officer of the issuer mentioned in this Research Report.
- (2) The Analysts and their associates do not have any financial interests in relation to the issuer mentioned in this Research Report.
- (3) Except for GREENLAND BROAD (01253 HK), GÚOTAI JUNAN I (01788 HK), BINHAI INVESTMENT (02886 HK), GFI MSCI A I (03156 HK), CAM SCSMALLCAP (03157 HK), ZHENRO PPT (06158 HK), LINK HOLDINGS (08237 HK), GFI MSCI A I-R (CNY) (83156 HK), Guotai Junan and its group companies do not hold equal to or more than 1% of the market capitalization of the issuer mentioned in this Research Report.
- (4) Guotai Junan and its group companies have not had investment banking relationships with the issuer mentioned in this Research Report within the preceding 12 months.
- (5) Guotai Junan and its group companies are not making a market in the securities in respect of the issuer mentioned in this Research Report.
- (6) Guotai Junan and its group companies have not employed an individual serving as an officer of the issuer mentioned in this Research Report. There is no officer of the issuer mentioned in this Research Report associated with Guotai Junan and its group companies.

DISCLAIMER

This Research Report does not constitute an invitation or offer to acquire, purchase or subscribe for securities by Guotai Junan Securities (Hong Kong) Limited ("Guotai Junan"). Guotai Junan and its group companies may do business that relates to companies covered in research reports, including investment banking, investment services, etc. (for example, the placing agent, lead manager, sponsor, underwriter or invest proprietarily).

Any opinions expressed in this report may differ or be contrary to opinions or investment strategies expressed orally or in written form by sales persons, dealers and other professional executives of Guotai Junan group of companies. Any opinions expressed in this report may differ or be contrary to opinions or investment decisions made by the asset management and investment banking groups of Guotai Junan.

Though best effort has been made to ensure the accuracy of the information and data contained in this Research Report, Guotai Junan does not guarantee the accuracy and completeness of the information and data herein. This Research Report may contain some forward-looking estimates and forecasts derived from the assumptions of the future political and economic conditions with inherently unpredictable and mutable situation, so uncertainty may contain. Investors should understand and comprehend the investment objectives and its related risks, and where necessary consult their own financial advisers prior to any investment decision.

This Research Report is not directed at, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any jurisdiction where such distribution, publication, availability or use would be contrary to applicable law or regulation or which would subject Guotai Junan and its group companies to any registration or licensing requirement within such jurisdiction.

© 2018 Guotai Junan Securities (Hong Kong) Limited. All Rights Reserved. 27/F., Low Block, Grand Millennium Plaza, 181 Queen's Road Central, Hong Kong. Tel.: (852) 2509-9118 Fax: (852) 2509-7793 Website: www.gtja.com.hk