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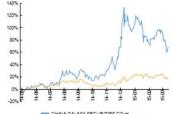
30 March 2015 Buy Unchanged

经纪业务维持领先地位

中国银河 (6881 HK)

Market Data: Mar,27	
Closing Price (HK\$)	8.58
Price Target (HK\$)	10.67
HSCEI	11,920
HSCCI	4,515
52-week High/Low (HK\$)	11.50/4.40
Market Cap (USD Mn)	7,417
Market Cap (HK\$ Mn)	57,509
Shares Outstanding (Mn)	7,537
Exchange Rate (RMB-HK\$)	1.26
Duter Destaurance Character	

Price Performance Chart:



CHINA GALAXY SECURITIES CO-H Hang Seng China Ent Index

Source: Bloomberg

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Related Reports

"CHINA GALAXY SECURITIES (6881:HK) – Beta call" Feb 13,2015

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Financial summary and valuation						
	2013	2014	2015E	2016E	2017E	
Revenue (RMB million)	8403.33	12969.64	17338.52	21298.86	26735.14	
YOY (%)	0.42	0.54	0.34	0.23	0.26	
Net income (RMB million)	2154.93	3790.38	5794.99	7014.81	10803.35	
YOY (%)	0.50	0.76	0.53	0.21	0.54	
EPS (RMB)	0.31	0.50	0.61	0.73	1.13	
Diluted EPS (RMB)	0.31	0.50	0.61	0.73	1.13	
ROE (%)	8.48	12.92	15.97	16.65	20.98	
Debt/asset (%)	67.53	83.70	82.20	81.64	80.36	
Dividend Yield (%)	1.89	1.47	1.78	2.15	3.32	
P/E (x)	22.14	13.61	11.25	9.29	6.03	
P/B (x)	2.04	1.77	1.80	1.55	1.27	
Note: Diluted FPS is calculated as if all out	standina convertible	securities such a	s convertible prefe	erred shares conve	rtihle	

Note: Diluted EPS is calculated as if all outstanding convertible securities, such as convertible preferred shares, convertible debentures, stock options and warrants, were exercised. P/E is calculated as closing price divided by each year's EPS.. 投资要点:

财报高于预期中国银河证券 2014 年净利润为人民币 37.7 亿元(同比增长 76.6%对比我们 预计的 37.9 亿元和彭博预期的 35 亿元),从而使 EPS 为人民币 0.5 元(同比增长 61.3% 对比我们预计的 0.5 元与彭博预计的 0.46 元)。公司宣布每股分红为人民币 0.16 元(同 比增长 158%),分红率为 32%。公司的杠杆率从 13 年年底的 1.66 倍增长至 14 年年底的 3.5 倍,从而提升 ROE 4.44 个基点至 12.92%

经纪业务维持领先地位。在 2014 年, 公司经纪业务佣金同比增长 52.1%至人民币 94 亿元, 为主营收入的 77.54%。主要是由于日均成交额同比增长 55%所致。经纪业务的市场份额由 13 年年底的 5.16%下滑至 14 年年底的 5.095, 排名行业第二。证券客户账户的市场价值 达到了人民币 2.57 万亿(同比增长 39.7%), 市场份额 6.34%, 排名行业第二。

融资融券赶上同行竞争者。公司利息收入同比增长 126.7%至人民币 25 亿元,主要由于融 资融券业务的超强增长,该业务同比增长 239%至人民币 603 亿元,市场份额由原先的 5.13% 上涨至 14 年年末的 5.96%。融资融券业务强劲增长从而使公司信用账户同比增加了 207% 至 227700,基于 7.57%的市场份额,排名第一。信用账户的交易额为人民币 2.1 万亿,市 场份额 6.29%,排名第二。承销收入同比增长 192.44%至人民币 641 百万元,主要是由于 2014 年的 1P0 重启和二级市场基金的增长。

维持买入评级。我们将日均交易额预计从 15 年的原先人民币 4000 亿元提升至 5000 亿元, 16 年的 5000 亿元提升至 6500 亿元并且增加 17 的预计为人民币 8450 亿元。我们依然看 好银河作为一个优秀的 A 股券商,在蓬勃市场下增长收入与金融业务的增长。为了反映较 低佣金所导致的市场份额的快速下降,我们下调了银河的净利预测。我们下调 15E 的 EPS 预测,从人民币 0.73 元上涨至 0.66 元(同比增加 21%),下调 16 年预计从原先的人民币 0.81 元调至人民币 0.73 元 (同比增加 21.1%)并且我们预计 17 年的 EPS 为人民币 1.13 元(同比增加 54.2%)。因此这将根据 EVA 估值方法下调我们的目标价格从原先港币 11.38 元至目前的 10.67 元,反映了 2.26 倍的市净率。基于 24.45 的上行空间,我们维持买入 评级。 **Solid results.** China Galaxy Securities reported 2014 net profit of Rmb3.77bn (+76.6% YoY vs our forecast of Rmb3.79bn and consensus forecast of Rmb3.50bn), resulting in EPS of Rmb0.50 (+61.3% YoY, in line with our forecast and above consensus forecast of Rmb0.46). The company proposed a final dividend of Rmb0.16 (+158% YoY), representing a 32% payout ratio. Leverage rose from 1.66x at end-2013 to 3.50x by end-2014, driving ROE up 4.44ppts YoY to 12.92%.

Brokerage business in leading position. In 2014, brokerage commission was up 52.1% YoY to Rmb9.4bn, representing 77.54% of total revenue, mainly driven by 55% YoY growth in turnover volume. However, brokerage market share slid from 5.16% at end-2013 to 5.09% at end-2014, making it the second-largest player in the market. Market value of securities in clients' accounts reached Rmb2.57tn (+39.7% YoY), giving it a 6.34% market share.

Margin financing catching up with peers. Interest income increased 126.7% YoY to Rmb2.5bn mainly due to robust growth from margin financing, which was up 239.0% YoY toRmb60.3bn, market share increased from 5.13% to 5.96% at end-2014. Margin financing business grew robustly with credit accounts increased by 207% YoY to 227700, with a 7.57% market share, ranking first. Trading turnover for credit accounts reached Rmb2.1tn with a 6.29% market share, ranking 2nd. Underwriting fee income increased by 192.44% YoY to Rmb641mn, mainly due to re-launch of IPO in 2014 and increased secondary market fund raising.

Maintain BUY. We raise our average daily turnover forecasts from Rmb400bn to Rmb500bn in 15E, from Rmb500bn to Rmb650bn in 16E and forecast 17E turnover of Rmb845bn. We continue to believe Galaxy offers a good proxy for China's buoyant A-share market turnover and booming financing business growth. We decrease our forecast for Galaxy's profit to reflect faster-than-expected contraction in market share due to lowered commission rates. We thus downgrade our EPS forecast from Rmb0.73 to Rmb0.66 in 15E (+21.0% YoY), from Rmb0.87 to Rmb0.73 in 16E (+21.1% YoY) and introduce 2017E EPS of Rmb1.13 (+54.2% YoY). This will lower our EVA-approached target price from HK\$11.38 to HK\$10.67, representing 2.26x 15E PB. With 24.4% upside, we maintain our BUY recommendation.



Fig 1: Forecast Income Statement

Rmbm	2013	2014	2015E	2016E	2017E	2016E
Revenue						
Commission and fee income	5039.50	7134.99	9225.61	11839.38	15016.01	9676.21
Interest income	2666.40	4181.99	6909.06	7871.91	9751.94	7871.91
Net investment gains	697.43	1652.67	1203.85	1587.57	1967.20	1725.58
Total revenue	8403.33	12969.64	17338.52	21298.86	26735.14	19273.70
Other income and gains	22.90	46.92	26.58	28.41	27.49	28.41
Total revenue and other income	8426.64	13016.56	17365.10	21327.27	26762.63	19302.32
Depreciation and amortization	218.79)	(187.24)	(205.96)	(226.56)	(249.22)	(291.21)
Staff costs	(2490.50)	(4191.29)	(5448.67)	(7083.27)	(9208.25)	(5471.63)
Commission and fee expenses	(171.22)	(201.10)	(326.32)	(437.37)	0.00	(356.76)
Interest expenses	(684.63)	(1377.23)	(1269.12)	(1594.20)	0.00	(1594.20)
Other operating expenses	(1775.57)	(2016.13)	(2318.55)	(2550.40)	(2805.44)	(2695.32)
Impairment losses	(192.17)	(40.62)	(69.82)	(82.39)	(96.25)	(129.75)
Total expenses	(5532.88)	(8013.61)	(9638.44)	(11974.20)	(12359.17)	(10538.88)
Share of result of an associate	(0.33)	0.35	0.00	0.00	1.00	0.00
Profit before income tax	2893.43	5003.30	7726.65	9353.08	14404.47	8763.45
Income tax expense	(738.09)	(1212.92)	(1931.66)	(2338.27)	(3601.12)	(2190.86)
Profit for the year	2155.35	3790.38	5794.99	7014.81	10803.35	6572.59
Attributable to:						
Owners of the Company	2135.66	3770.73	5772.39	6988.81	10773.46	6542.65
Non-controlling interests	19.68	19.66	22.60	26.00	29.89	29.94
Basic EPS	0.31	0.50	0.61	0.73	1.13	0.87
Diluted EPS	0.31	0.50	0.61	0.73	1.13	0.87

Source : Company data, SWS Research

Fig2: Forecast Balance Sheet

Rmbm	2013	2014	2015E	2016E	2017E
Non-current assets					
Property and equipment	515.60	379.57	398.55	418.48	439.40
Goodwill	223.28	223.28	223.28	223.28	223.28
Other intangible assets	362.81	355.16	355.16	355.16	355.16
Investment in an associate	0.00	20.01	19.86	20.01	19.86
Available-for-sale financial assets	742.98	511.86	665.42	865.05	1124.56
Deferred tax assets	174.39	347.65	347.65	347.65	347.65
Total non-current assets	2019.05	2177.19	2009.92	2229.62	2509.91
Current assets					
Advances to customers	5438.67	61442.66	86019.72	111825.64	145373.33
Accounts receivable	202.88	458.26	504.08	554.49	609.94
Prepaid taxes	268.14	0.00	14.95	7.47	11.21
Other receivables and prepayments	433.47	1116.67	1228.34	1351.17	1486.29
Loan investment	0.00	0.00	90.00	0.00	90.00
Available-for-sale financial assets	5908.00	11071.67	14393.17	18711.13	24324.47
Financial assets held under resale agreements	809.52	7315.17	9143.97	10972.76	13167.31
Financial assets held for trading	4622.02	5961.26	7749.63	10074.52	13096.88
Financial assets designated as at fair value through profit or loss	831.04	1360.85	1769.10	2299.83	2989.78
Derivative financial assets	0.00	0.00	2.28	0.00	2.28
Deposits with exchanges and a non-bank financial institution	2614.32	6050.02	6655.02	7320.52	8052.57
Clearing settlement funds	4541.48	31260.37	34386.41	37825.05	41607.55
Bank balances	36607.01	51811.60	39862.20	26278.97	8961.16
Total current assets	62276.54	177848.52	201818.87	227221.55	259772.77
Total assets	64295.59	180025.71	203828.78	229451.17	262282.68
Current liabilities					
Subordinated bonds	0.00	20700.00	22770.00	25047.00	27551.70
Due to banks and a non-bank financial institution	318.86	1812.12	1993.34	2192.67	2411.94
Accounts payable to brokerage clients	39745.63	78407.51	86248.26	94873.09	104360.39
Accrued staff costs	1104.84	2932.67	3225.94	3548.54	3903.39
Other payables and accruals	363.71	1901.19	2091.30	2300.44	2530.48
Current tax liabilities	20.27	354.38	389.81	428.79	471.67
Derivative financial liabilties	0.00	24.08	26.49	29.14	32.06
Financial assets sold under repurchase agreements	5183.44	30164.93	34689.66	39893.11	45877.08
Total current liabilities	46736.74	5417.91	6230.60	7165.19	8239.96
Net current assets	15539.80	141714.79	157665.41	175477.96	195378.67
Net assets	17558.85	36133.73	44153.46	51743.59	64394.10
Equity					
Share capital	6000.00	7537.26	9537.26	9537.26	9537.26
Reserves	6268.23	13232.15	13232.15	13232.15	13232.15
Retained profits	5161.63	8254.39	13272.63	19106.96	28482.65
Equity attributable to owners of the company	17429.86	29023.80	36042.04	41876.37	51252.07
Non-controlling interests	128.99	312.12	248.84	249.84	250.84
Total equity	17558.85	29335.92	36290.88	42126.21	51502.90
Total Liabilities & Equity	64295.59	78284.37	88517.35	101223.88	117262.56

Source : Company data, SWS Research



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