

Diversified Financials | Company Research

30 March 2015

Buy Unchanged



中国信达 (1359 HK)

| Market Data: Mar,27 | |
|--------------------------|-----------|
| Closing Price (HK\$) | 3.69 |
| Price Target (HK\$) | 5.12 |
| HSCEI | 11,898 |
| HSCCI | 4,547 |
| 52-week High/Low (HK\$) | 4.54/3.31 |
| Market Cap (USD Mn) | 17,246 |
| Market Cap (HK\$ Mn) | 133,787 |
| Shares Outstanding (Mn) | 36,257 |
| Exchange Rate (RMB-HK\$) | 1.26 |





Source: Bloomberg

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Related Reports

"CHINA CINDA ASSET MANAGEMENT (1359:HK)_Property beneficiary " Jan 8,2015

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| Financial summary and valuation | | | | | | | | | |
|---------------------------------|-----------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|--|
| 2013 | 2014 | 2015E | 2016E | 2017E | | | | | |
| 42,413 | 59,790 | 82,229 | 109,102 | 141,854 | | | | | |
| 31.17 | 40.97 | 37.53 | 32.68 | 30.02 | | | | | |
| 9,027 | 11,896 | 15,791 | 19,898 | 24,078 | | | | | |
| 23.56 | 31.78 | 32.74 | 26.01 | 21.01 | | | | | |
| 0.3 | 0.33 | 0.44 | 0.55 | 0.67 | | | | | |
| 0.3 | 0.33 | 0.44 | 0.55 | 0.67 | | | | | |
| 2.5 | 2.58 | 2.92 | 3.39 | 3.90 | | | | | |
| 13.81 | 14.02 | 14.94 | 15.27 | 16.26 | | | | | |
| 4.64 | 5.34 | 5.67 | 5.73 | 5.91 | | | | | |
| 9.72 | 8.83 | 6.65 | 5.28 | 4.36 | | | | | |
| 1.17 | 1.13 | 1.00 | 0.86 | 0.75 | | | | | |
| | 2013 42,413 31.17 9,027 23.56 0.3 0.3 2.5 13.81 4.64 9.72 | 2013201442,41359,79031.1740.979,02711,89623.5631.780.30.330.30.332.52.5813.8114.024.645.349.728.83 | 201320142015E42,41359,79082,22931.1740.9737.539,02711,89615,79123.5631.7832.740.30.330.440.30.330.442.52.582.9213.8114.0214.944.645.345.679.728.836.65 | 201320142015E2016E42,41359,79082,229109,10231.1740.9737.5332.689,02711,89615,79119,89823.5631.7832.7426.010.30.330.440.550.30.330.440.552.52.582.923.3913.8114.0214.9415.274.645.345.675.739.728.836.655.28 | | | | | |

Note: Diluted EPS is calculated as if all outstanding convertible securities, such as convertible preferred shares, convertible debentures, stock options and warrants, were exercised.

业绩符合预期。中国信达上周五公布年报业绩。全年总收入达到 598 亿元,同比增长 41%。全年净 利润达到 119 亿元,同比增速达到 32%,基本每股收益为 0.33 元,符合我们的预期。从收入结构 来看,不良资产管理业务、金融投资及资产管理、金融服务三大业务板块分别占比 53%、20%和 27%;从利润结构来看,不良资产管理业务、金融投资及资产管理、金融服务三大业务板块分别占 比 70%、21%和 9%.

以量补价。随着经济增速下滑,不良资产规模快速增长,为公司扩大资产规模创造了有利的环境,公司 2014 年新增收购的传统类不良资产和重组类不良资产同比增速分别达到 150%和 55%。但与此同时,资产价格的低迷也使得公司资产处置收益率有所下行,2014 年传统类不良资产处置收益率由 19.3%下滑至 18.6%,重组类不良资产收益率由 13.5%下滑至 12.2%。重组类不良资产不良率由 1.03%上升至 1.24%,拨备覆盖率由 291%下滑至 267%。即便资产规模快速扩张,公司杠杆率仍然保持在 5.3 倍的稳健水平,低于 8 倍的监管上限要求。我们认为在一个经济软着陆的背景下,公司仍将保持资产规模的较快增长,而处置收益和信贷成本的最坏时刻也许已经过去。

房地产市场前景改善。在公司重组类不良资产经营业务中,房地产行业占比接近 60%,这使得公司 资产质量和处置收益对房地产市场的变化较为敏感。但我们认为投资者无需过度担忧,首先,公司 70%的地产相关资产都位于一二线城市,即便是三四线城市的相关资产,也是大中型开发商在三四 线城市的项目,风险可控。其次,由于持续的流动性宽松(两次降息和可能的二套房贷优惠)、更 为有利的行业政策(住房公积金首套贷款额度提升)和即将复苏的基本面,房地产市场前景将逐步 改善,而这将促使公司重组类不良资产经营业务的收益率和资产质量得以提升,资本市场估值也将 实现重估。

重申买入。我们维持公司 2015/16/17 年净利润预测为 158/199/241 亿元,对应同比增速 33%/26%/21%。目前公司股价对应于 1 倍的 2015 年 PB,位于历史平均估值一倍标准差下方。我们 维持传统类不良资产板块 1.4 倍 2015 年目标 PB、重组类不良资产板块 5.5 倍 2015 年目标 PE 和金融投资及服务板块 1.2 倍 2015 年目标 PB。我们维持十二个月目标价 5.12 港币,对应 39%的上行空 间。市场对公司资产处置收益率下滑的担忧或将使其短期股价承压,但我们认为公司能够成功以量 补价实现较快的盈利增长,而流动性和地产市场前景改善也将促使其实现价值重估,建议投资者逢低吸纳。

Investment highlights :

Results in line. China Cinda released annual results last Friday. Total revenue reached Rmb59.8bn, representing 41% YoY growth. Net profit arrived at Rmb11.9bn and basic EPS reached Rmb0.33, representing 32% YoY growth, which is in line with our expectation. In terms of total revenue by end-2014, distressed asset management accounted for 53%, followed by financial investment & asset management (20%) and financial services (27%). During the same period, profit before tax of these three segments accounted for 70%, 21% and 9% of the total.

Volume growth offset margin erosion. Amid explosive non-performing loans growth, Cinda's newly acquired traditional and restructuring distressed assets grew by 150% and 55%, as deteriorating economic conditions offer more opportunities to acquire discounted distressed assets with stronger pricing power. However, its yield on traditional and restructuring distressed assets disposal declined from 19.3% and 13.5% to 18.6% and 12.2%, as its return on distressed assets disposal declines after asset prices deflate. The impaired ratio of restructuring assets rose from 1.03% to 1.24%, while coverage ratio declined from 291% to 267%. Given its leverage ratio is still kept at comfortable level of 5.3x as compared to regulatory requirement of 8x, we believe Cinda could still benefit from a soft landing scenario, as distressed assets supply will continue to increase while credit costs could be manageable.

Positive on property. Within Cinda's restructured distressed assets portfolio, real estate assets accounted for 60% in 2014, so the company's asset quality and disposal returns are indeed highly sensitive to changes in property market. Given favourable monetary policy, supportive industry policies and possible fundamental recovery, we believe the sector's rising outlook will translate to improving asset quality and disposal returns for Cinda.

Maintain BUY. We maintain our earnings forecast of Rmb16bn in 15E (+33% YoY), Rmb20bn in 16E (+26% YoY) and Rmb24bn in 17E (21% YoY). The company is currently trading at just 1.0x 15E PB, less than one standard deviation below its historical average. We maintain our target valuation for its traditional distressed debt business at 1.4x 15E PB, restructured distressed debt business at 5.5x 15E PE, financial service and investment business at 1.2x 15E PB. We maintain our target price at HK\$5.12. With 39% upside, we maintain our BUY rating. The share price may be under pressure due to market concern over its margin erosion, but we believe with distressed assets rising and liquidity outlook improving, Cinda's earnings will enhance and valuation should recover. So we recommend investors to buy on dip.

APPENDIX

Fig 1: Forecast Income Statement

| RMB Mn | 2010 | 2011 | 2012 | 2013 | 2014 | 2015E | 2016E | 2017E |
|----------------------------------------------------------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Income from distressed debt assets classified as receivables | - | 181 | 3,518 | 10,144 | 16,226 | 19,984 | 22,494 | 26,993 |
| Fair value changes on distressed debt assets | 5,851 | 4,463 | 3,878 | 4,618 | 6,319 | 9,941 | 18,266 | 24,862 |
| Fair value changes on other financial assets | 426 | 41 | 399 | 539 | 400 | 600 | 698 | 699 |
| Investment income | 4,835 | 5,779 | 6,529 | 7,044 | 6,188 | 5,392 | 5,419 | 5,447 |
| Net Insurance premiums earned | 4,584 | 5,698 | 5,325 | 5,772 | 5,772 | 5,772 | 5,772 | 5,772 |
| Interest income | 849 | 1,479 | 2,493 | 5,059 | 5,700 | 6,420 | 7,284 | 8,322 |
| Revenue from sales of inventories | 4,148 | 3,237 | 3,924 | 4,322 | 4,322 | 4,322 | 4,322 | 4,322 |
| Commission and fee income | 2,083 | 1,902 | 2,226 | 2,520 | 2,671 | 2,832 | 3,001 | 3,182 |
| Net gains on disposal of subsidiaries and associates | 12 | 174 | 2,585 | 201 | | | | |
| Other income and other net gains or losses | 1,473 | 1,427 | 1,456 | 2,195 | 2,195 | 2,195 | 2,195 | 2,195 |
| Total Income | 24,260 | 24,382 | 32,335 | 42,413 | 59,790 | 57,458 | 69,452 | 81,793 |
| | | | | | | | | |
| Interest expense | (1,366) | (1,807) | (3,698) | (7,804) | (10,360) | (10,925) | (11,528) | (12,033) |
| Insurance costs | (4,434) | (5,337) | (4,690) | (5,019) | (5,019) | (5,019) | (5,019) | (5,019) |
| Employee benefits | (2,367) | (2,672) | (3,418) | (3,797) | (4,458) | (5,144) | (6,218) | (7,323) |
| Purchases and changes in inventories | (2,655) | (1,844) | (2,392) | (2,720) | (2,720) | (2,720) | (2,720) | (2,720) |
| Commission and fee expense | (697) | (803) | (901) | (869) | (922) | (977) | (1,036) | (1,098) |
| Business tax and surcharges | (504) | (562) | (786) | (1,234) | (1,315) | (1,503) | (1,629) | (1,854) |
| Depreciation and amortization expenses | (500) | (429) | (449) | (444) | (444) | (444) | (444) | (444) |
| Other expenses | (1,784) | (2,035) | (2,267) | (2,560) | (2,560) | (2,560) | (2,560) | (2,560) |
| Impairment losses on assets | (496) | (536) | (4,601) | (6,153) | (6,204) | (10,547) | (8,835) | (5,042) |
| Total expense | (14,803) | (16,027) | (23,200) | (30,601) | (34,003) | (39,840) | (39,988) | (38,093) |
| | - | - | - | - | | | | |
| Change in net assets attributable to other holders of consolidated structured entities | (6) | 50 | (152) | (540) | | | | |
| Profit before share of results of associates and tax | 9,452 | 8,405 | 8,984 | 11,272 | | | | |
| Share of results of associates | 505 | 653 | 612 | 500 | 500 | 500 | 500 | 500 |
| Profit before tax | 9,956 | 9,058 | 9,596 | 11,772 | 15,791 | 17,617 | 29,464 | 43,700 |
| Income tax expense | (2,454) | (2,272) | (2,379) | (2,671) | (3,948) | (4,404) | (7,366) | (10,925) |
| Profit for the year/period | 7,503 | 6,786 | 7,217 | 9,101 | 11,843 | 13,213 | 22,098 | 32,775 |
| Profit attributable to: | - | - | _ | - | | | | |
| Net Profit attributable to shareholders | 7,399 | 6,763 | 7,306 | 9,027 | 11,896 | 13,213 | 22,098 | 32,775 |

Source : Company data, SWS Research

Fig 2: Balance sheet forecast

| RMB Mn | 2010 | 2011 | 2012 | 2013 | 2014 | 2015E | 2016E | 20176 |
|------------------------------------------------------------|---------|---------|---------|---------|----------|---------|---------|---------|
| Assets | | | | | | | | |
| Cash and bank balances | 33,773 | 27,187 | 42,726 | 57,059 | 68,471 | 78,742 | 86,616 | 95,27 |
| Clearing settlemet funds | 1,415 | 1,286 | 1,526 | 1,708 | 1,708 | 1,708 | 1,708 | 1,708 |
| Deposits with exchanges and a financial institution | 877 | 779 | 907 | 831 | 900 | 900 | 900 | 900 |
| Placements with banks | 0 | 0 | 2,000 | 290 | 500 | 500 | 500 | 500 |
| Financial assets at fair value through profit or loss | 10,102 | 13,402 | 16,923 | 25,178 | 62,887 | 66,298 | 53,467 | 28,27 |
| Financial assets held under resale agreements | 369 | 561 | 57 | 1,054 | 500 | 500 | 500 | 50: |
| Available-for-sale financial assets | 62,156 | 64,382 | 64,377 | 72,747 | 72,747 | 72,747 | 72,747 | 72,74 |
| Financial assets classified as receivables | 0 | 12,150 | 51,195 | 116,663 | 166,113 | 192,183 | 230,608 | 276,73 |
| Loans and advances to customers | 2,508 | 9,448 | 25,042 | 48,636 | 58,364 | 67,118 | 73,830 | 81,21 |
| Accouns receivable | 6,418 | 4,063 | 5,257 | 6,449 | 6,449 | 6,449 | 6,449 | 6,449 |
| Held-to-maturity investments | 3,776 | 6,262 | 7,343 | 7,592 | 7,592 | 7,592 | 7,592 | 7,592 |
| Properties held for sale | 11,537 | 13,092 | 13,815 | 17,790 | (13,476) | 30,126 | 100,476 | 196,143 |
| Investment properties | 2,364 | 2,339 | 2,100 | 1,858 | 1,858 | 1,858 | 1,858 | 1,858 |
| Interests in associates | 5,971 | 6,713 | 7,476 | 8,962 | 8,962 | 8,962 | 8,962 | 8,962 |
| Property and equipment | 3,734 | 3,732 | 3,467 | 3,620 | 3,620 | 3,620 | 3,620 | 3,620 |
| Goodwill | 368 | 362 | 362 | 324 | 324 | 324 | 324 | 324 |
| Other intangible assets | 91 | 103 | 137 | 160 | 160 | 160 | 160 | 160 |
| Deferred tax assets | 334 | 1,400 | 2,623 | 3,937 | 3,937 | 3,937 | 3,937 | 3,93 |
| Other assets | 4,907 | 5,864 | 7,281 | 8,928 | 8,928 | 8,928 | 8,928 | 8,928 |
| Total assets | 150,701 | 173,124 | 254,614 | 383,785 | 460,542 | 552,651 | 663,181 | 795,81 |
| | | | | 37% | | | | |
| Liabilities | | | | | | | | |
| Borrowings from central bank | 16,465 | 11,311 | 7,053 | 4,913 | 3,000 | 2,500 | 2000 | 2003 |
| Accounts payable to brokerage clients | 13,677 | 8,150 | 6,630 | 6,481 | 6,481 | 6,481 | 6,481 | 6,48 |
| Financial liabilities at fair value through profit or loss | 0 | 1 | 53 | 48 | 50 | 50 | 50 | 50 |
| Financial assets sold under repurchase agreements | 880 | 6,921 | 11,994 | 9,443 | 10,000 | 10,000 | 10,000 | 10,000 |
| Placements from a bank and a financial institution | 0 | 0 | 0 | 10,477 | 20,000 | 20,000 | 20,000 | 20,000 |
| Borrowings | 7,826 | 25,179 | 76,099 | 173,835 | 182,526 | 200,779 | 210,818 | 221,359 |
| Accounts payable | 47,220 | 47,995 | 39,539 | 22,814 | 20,000 | 10,000 | 10,000 | 10,00 |
| Investment contract liabilities for policyholders | 2,697 | 3,618 | 3,213 | 3,244 | 3,244 | 3,244 | 3,244 | 3,244 |
| Tax payable | 2,860 | 3,325 | 2,132 | 2,061 | 2,061 | 2,061 | 2,061 | 2,06 |
| Insurance contract liabilities | 7,633 | 12,301 | 17,586 | 20,722 | 20,722 | 20,722 | 20,722 | 20,72 |
| Bonds issued | 0 | 495 | 12,535 | 13,285 | 13,285 | 13,285 | 13,285 | 13,28 |
| Deferred tax liabilities | 678 | 349 | 357 | 451 | 451 | 451 | 451 | 45: |
| Other liabilities | 8,264 | 10,638 | 16,539 | 33,249 | 81,041 | 150,188 | 234,237 | 336,677 |
| Total liabilities | 108,200 | 130,281 | 193,730 | 301,023 | 362,861 | 439,761 | 533,349 | 646,332 |
| Equity | | | | | | | | |
| Share capital | 25,155 | 25,155 | 30,140 | 35,459 | 36,257 | 36,257 | 36,257 | 36,25 |
| Capital reserve | 1,229 | 1,192 | 6,521 | 15,904 | 20,000 | 20,000 | 20,000 | 20,000 |
| | , | , | -,- == | ·,· • · | ., | ., | ., | ., |



| Total equity and liabilities | 150,701 | 173,124 | 254,614 | 383,785 | 460,542 | 552,651 | 663,181 | 795,817 |
|------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|
| Total equity | 42,502 | 42,843 | 60,885 | 82,762 | 97,681 | 112,890 | 129,833 | 149,486 |
| Non-controlling interests | 5,476 | 5,030 | 6,111 | 6,764 | 19% | 17% | 16% | 16% |
| Equity attributable to equity holders of the Company | 37,025 | 37,813 | 54,774 | 75,998 | 90,681 | 105,890 | 122,833 | 142,486 |
| Foreign currency translation reserve | (309) | (395) | (392) | (420) | (133) | 3,566 | 2,935 | (1,992) |
| Retained earnings | 6,928 | 10,875 | 15,427 | 18,875 | 27,757 | 37,667 | 54,240 | 78,821 |
| General reserve | 0 | 502 | 912 | 2,968 | 3,600 | 5,200 | 6200 | 6200 |
| Surplus reserve | 620 | 1,222 | 1,760 | 2,483 | 2,500 | 2,500 | 2,500 | 2,500 |

Source : Company data, SWS Research



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