Deutsche Bank Markets Research

Rating Sell

<mark>Asia</mark> China

Resources Metals & Mining Reuters 2600.HK

Company

Chalco

Bloomberg 2600 HK Exchange Ticker HKG 2600

ISIN US0222761092

FY14 results in line with DBe on operation level; Sell on rich valuation

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FY14 results in line with our est. on operation level; Sell on rich valuation

Chalco released its FY14 results after market close on 25 March 2015 with net losses of RMB16.2bn. The company had announced its preliminary result in February. According to the release, the significant net losses were mainly due to asset impairment (RMB7.5bn), restructuring cost (RMB1.5bn) in addition to the operational losses of RMB7.2bn compared to our net losses est. of RMB6.8bn in 2014. With challenges for delivering adequate returns in 2015 and its demanding valuation at 1.5x 2015E BVPS after factoring in the losses, we maintain our Sell.

Deteriorated profitability on weaker price in 4Q14

In terms of quarterly trajectory, Chalco's gross profit was only RMB103m in 4Q14 (down 90%/91% QoQ/YoY) despite the higher sales volume. This is mainly due to lower aluminium price in 4Q14 (down 4% QoQ). In addition, Chalco's SG&A expense in 4Q14 jumped 168% QoQ to c.RMB3.0bn. If we strip out the restructuring cost of RMB1.5bn, SG&A in 4Q14 increased by 30% QoQ, still much stronger than what we expected. There might be some one-off items in 4Q14, but we remain cautious on the sustainability of cost reduction.

Positive on the company's reform initiatives, yet hard to turn around

We are positive on the company's recent initiatives including stripping out non-profit businesses, restructuring, and its endeavor to access lower cost electricity. We think it is hard, however, for Chalco to turn around in FY15 amid a mild aluminium price recovery and heavy debt burn. Its net debt reached c.RMB102bn by the end of 2014 with net gearing of 257%. In addition, as a marginal cost producer of aluminium, Chalco's lower unit cost will in turn pressure the market price. Moreover, according to our discussion with management, the company's self-generated and direct-purchased power already reached ~30% and ~45% by the end of 3Q14, which means limited room for further electricity cost reduction.

Reiterating Sell on demanding valuation and mild metal price recovery

The current share price implies a PBx at ~1.5x 2015E BVPS. We reiterate Sell on its demanding valuation and potential negative ROE in 2015E. Our blue-sky scenario analysis only indicates a ~7% ROE even if all the positives play out (including capital raise of RMB50bn, alumina/aluminium price 20%/10% higher YoY, self-generated/direct-purchased power reaching 35%/50% of total, material cost cut in SG&A and 50bps interest cut in FY15). For details, please check **2015 outlook - a repeat of 2014? Downgrading Chalco to Sell** published on 30 January 2015. Our target price is based on FY15E PBx and two-year average forward. Risks: strong aluminium price.

Forecasts And Ratios					
Year End Dec 31	2012A	2013A	2014E	2015E	2016E
Sales (CNYm)	143,437.0	169,431.2	132,642.1	140,157.6	144,416.7
EBIT(CNYm)	-4,060	5,456	-1,800	2,753	4,927
Reported NPAT (CNYm)	-8,233.6	975.2	-6,744.7	-2,252.6	199.6
Source: Deutsche Bank estimates, company data					

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Date 26 March 2015

Results

Price at 25 Mar 2015 (HKD)	3.63
Price target - 12mth (HKD)	2.90
52-week range (HKD)	4.15 - 2.57
HANG SENG INDEX	24,528

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Price/price relative





Model updated:04 March 2015	Fiscal year end 31-Dec	2011	2012	2013	2014E	2015E	2016E
Running the numbers	Financial Summary						
Asia	DB EPS (CNY)	0.02	-0.61	0.07	-0.50	-0.17	0.01
China	 Reported EPS (CNY) DPS (CNY) 	0.02 0.00	-0.61 0.00	0.07 0.00	-0.50 0.00	-0.17 0.00	0.01 0.00
Metals & Mining	BVPS (CNY)	3.8	3.2	3.3	2.8	2.6	2.6
, i i i i i i i i i i i i i i i i i i i	Weighted average shares (m)	13,524	13,524	13,524	13,524	13,524	13,524
Chalco	Average market cap (CNYm) Enterprise value (CNYm)	66,188 138,408	38,257 121,789	31,680 127,795	39,344 140,419	39,344 147,528	39,344 138,349
Reuters: 2600.HK Bloomberg: 2600 H	K Valuation Metrics	100,400	121,700	127,700	140,410	147,020	100,040
Sell	P/E (DB) (x)	278.1	nm	32.5	nm	nm	197.2
Price (25 Mar 15) HKD 3.	P/E (Reported) (x) 3 P/BV (x)	278.1 0.73	nm 0.89	32.5 0.65	nm 1.05	nm 1.11	197.2 1.11
Target Price HKD 2.		nm	nm	nm	nm	nm	35.4
	Dividend Yield (%)	0.0	0.0	0.0	0.0	0.0	0.0
52 Week range HKD 2.57 - 4.	EV/Sales (x)	0.9	0.8	0.8	1.1	1.1	1.0
Market Cap (m) HKDm 49,05	EV/EBIT (x)	14.8 38.6	56.0 nm	10.1 23.4	25.0 nm	14.6 53.6	11.4 28.1
USDm 6,3							
Company Profile	Income Statement (CNYm) Sales revenue	145,874	143,437	169,431	132,642	140,158	144,417
Aluminum Corporation of China Limited is a producer	of Gross profit	13,498	6,246	9,986	9,318	13,493	15,635
alumina and primary aluminum in China. The Compar refines bauxite into alumina and smelts alumina		9,321	2,175 6,141	12,690	5,618 7,141	10,128 7,097	12,159 6,954
produce primary aluminum.	Amortisation	5,657 78	6,141 94	6,957 278	278	278	6,954
	EBIT	3,587	-4,060	5,456	-1,800	2,753	4,927
	Net interest income(expense)	-3,294	-4,061	-5,233	-5,186	-5,526	-5,400
	Associates/affiliates Exceptionals/extraordinaries	525 0	293 0	661 0	661 0	661 0	661 0
	Other pre-tax income/(expense)	0	0	0 0	0	0	0
	 Profit before tax 	818	-7,827	883	-6,325	-2,113	187
Price Performance	Income tax expense Minorities	127 453	-371 -410	340 -224	569 -150	190 -50	-17 4
4.4 1	Other post-tax income/(expense)	0	-1,187	207	0	0	0
4.0	Net profit	238	-8,234	975	-6,745	-2,253	200
	DB adjustments (including dilution)	0	0	0	0	0	0
2.8 Mar John Martin Comment	DB Net profit	238	-8,234	975	-6,745	-2,253	200
2.4 WWW	Cash Flow (CNYm)						
Mar 13Jun 13Sep 13Dec 13Mar 14Jun 14Sep 14Dec 14	Cash flow from operations	2,490	1,122	8,251	7,416	2,706	18,923
Chalco ——— HANG SENG INDEX (Rebased)	Net Capex Free cash flow	-8,661 -6,171	-9,019 -7,897	-8,557 -305	-8,000 -584	-5,000 -2,294	-5,000 13,923
	 Equity raised/(bought back) 	-0,171	0	-505	-304	-2,234	15,525
Margin Trends	Dividends paid	-154	0	0	0	0	0
12	Net inc/(dec) in borrowings Other investing/financing cash flows	13,112 -5,100	21,503 -15,155	8,555 -7,166	14,298 -5,186	-2,853 -5,526	-5,133 -5,400
8	Net cash flow	1,687	-1,549	1,084	8,529	-10,673	3,389
4	Change in working capital	-6,559	-569	2,090	2,298	-7,299	6,682
	Balance Sheet (CNYm)						
	Cash and other liquid assets	11,645	10,192	12,426	20,955	10,282	13,671
-4 J V 13 14E 15E 16E	Tangible fixed assets	93,775	96,248	100,606	101,465	99,368	97,414
	Goodwill/intangible assets	4,149	4,260	10,852	10,575	10,297	10,019
EBITDA Margin EBIT Margin	Associates/investments — Other assets	5,170 42,395	20,791 43,527	20,446 55,177	21,107 47,700	21,767 55,116	22,428 48,479
Growth & Profitability	Total assets	157,134	175,017	199,507	201,801	196,829	192,010
30	Interest bearing debt	82,706	104,551	119,643	133,942	131,088	125,955
	Other liabilities Total liabilities	16,273 98,979	16,695 121,246	26,162 145,805	21,052 154,994	21,236 152,325	21,346 147,302
10	Shareholders' equity	51,826	43,808	44,358	37,613	35,360	35,560
	0 Minorities	6,329	9,963	9,344	9,194	9,144	9,149
-10 -20	Total shareholders' equity	58,155 <i>71,062</i>	53,771 <i>94,359</i>	53,702 <i>107,217</i>	46,807 <i>112,987</i>	44,505 <i>120,807</i>	44,709 1 <i>12,284</i>
-30	0	71,002	34,303	107,217	112,307	120,007	112,204
11 12 13 14E 15E 16E	Key Company Metrics				o		
Sales growth (LHS) ROE (RHS)	Sales growth (%) DB EPS growth (%)	nm na	-1.7 na	18.1 na	-21.7 na	5.7 66.6	3.0 na
Solvency	EBITDA Margin (%)	6.4	1.5	7.5	4.2	7.2	8.4
,	EBIT Margin (%)	2.5	-2.8	3.2	-1.4	2.0	3.4
300	1 Payout ratio (%)	0.0	nm	0.0	nm 16 5	nm 6.2	0.0
250	1 ROE (%) 1 Capex/sales (%)	0.5 6.0	-17.2 6.4	2.2 5.3	-16.5 6.0	-6.2 3.6	0.6 3.5
150	1 Capex/depreciation (x)	1.5	1.5	1.3	1.1	0.7	0.7
	0 Net debt/equity (%)	122.2	175.5	199.7	241.4	271.4	251.1
50	0 Net interest cover (x)	1.1	nm	1.0	nm	0.5	0.9

Source: Company data, Deutsche Bank estimates

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Chalco's 2014 results

Figure 1: Chalco	's 2014 re	sults sur	nmary									
RMB m	FY14	FY13	YoY	2H14	1H14	НоН	2H13	YoY	DBe	% of DBe	Cons	% of cons.
Revenue	141,772	169,431	-16%	71,680	70,092	2%	96,397	-26%	132,642	107%	149,100	95%
GP	633	2,751	-77%	59	575	-90%	1,407	-96%	1,899	33%	2,579	25%
SG&A	(6,585)	(4,806)	37%	(4,432)	(2,153)	106%	(2,701)	64%	(3,847)	171%	(6,256)	105%
OP	(10,744)	5,456	na	(9,567)	(1,177)	713%	4,029	na	(1,800)	597%	(3,677)	292%
NPAT IFRS	(16,217)	975	na	(12,093)	(4,123)	193%	1,572	na	(6,745)	240%	(6,640)	244%
NPAT excluding extraordinary items*	(7,221)	(7,807)	na	(3,098)	(4,582)	-32%	(4,625)	na	(6,745)	107%	na	na
CFO	13,773	8,251	67%	9,072	4,701	93%	6,589	38%	7,416	186%	na	na
GPM	0%	2%	na	0%	1%	na	1%	na	1%	na	2%	na
SG&A % of revenue	5%	3%	na	6%	3%	na	3%	na	3%	na	4%	na
Effective tax rate	-7%	38%	na	-5%	-12%	na	21%	na	9%	na	na	na
Gearing ratio	257%	200%	na	257%	200%	na	200%	na	241%	na	na	na
AR days	15	9	56%	15	17	-8%	12	27%	7	208%	na	na
AP days	36	21	71%	37	34	10%	25	50%	14	256%	na	na
Inventory days Source: Deutsche Bank estimat	59 es, Company dat	53 a (under IFRS),*	11% extraordinary	56 items include as	60 set impairments	-5% , restructuring	46 cost, and asset of	22% disposal	57	103%	na	na

RMB m	4014	3014	QoQ	4013	YoY	DBe	% of DBe	Cono	% of cons
								Cons	
Revenue	36,986	34,694	7%	50,975	-27%	132,642	28%	149,100	25%
COGS	(36,883)	(33,702)	9%	(49,765)	-26%	130,743	28%	146,565	25%
GP	103	992	-90%	1,211	-91%	1,899	5%	2,535	4%
SG&A	(2,961)	(1,103)	168%	(1,277)	132%	(3,847)	77%	(6,212)	48%
OP	(2,679)	188	na	253	na	(1,800)	149%	(3,677)	na
NPAT	(10,805)	(1,289)	na	2,794	na	(6,745)	160%	(6,640)	na
NPAT excluding extraordinary items*	(1,809)	(1,571)	na	(2,914)	-38%	(6,745)	27%	na	na
CFO	8,454	616	1271%	5,899	43%	1,832	461%	na	na
Changjiang Aluminium price (VAT excl.)	11,544	12,025	-4%	12,264	-6%	na	na	na	na
GPM	0.3%	2.9%	na	2.4%	na	1.4%	na	1.7%	na
SG&A % of revenue	8.0%	3.2%	na	2.5%	na	2.9%	na	4.2%	na
Effective tax rate	5.5%	1.9%	na	-10.1%	na	9.0%	na	na	na
Gearing ratio	254%	203%	na	200%	na	241%	na	na	na
AR days	14	17	na	14	na	7	204%	na	na
AP days	35	36	na	23	na	14	251%	na	na
Inventory days	54	59	na	42	na	57	95%	na	na

Figure 3: Chalco`s oper	ational data						
	2014	2013	YoY	1H13	2H13	1H14	2H14
Revenue breakdown (RMB m)							
Alumina	29,398	32,285	-9%	15,084	17,201	14,371	15,027
Aluminium	38,104	49,289	-23%	25,776	23,513	18,760	19,344
Energy	5,161	4,896	5%	1,948	2,949	2,560	2,602
Trading	109,939	136,962	-20%	57,971	78,990	55,303	54,637
Cost breakdown (RMB m)							
Alumina	28,065	31,392	-11%	14,743	16,649	13,663	14,402
Aluminium	40,071	49,455	-19%	25,877	23,578	20,201	19,870
Energy	3,803	3,671	4%	1,438	2,233	1,874	1,929
Trading	108,781	135,417	-20%	57,242	78,176	54,830	53,951
Production volume (mt)							
Primary Aluminium	3.38	3.84	-12%	2.03	1.81	1.63	1.75
Alumina	12.02	12.14	-1%	6.08	6.06	6.00	6.02
Alumina Chemicals	1.82	1.72	6%	0.76	0.96	0.91	0.91
ASP (RMB/t)							
Primary Aluminium	11,273	12,836	-12%	12,697	12,991	11,509	11,054
Alumina	2,446	2,659	-8%	2,481	2,838	2,395	2,496
Cost (RMB/t)							
Primary Aluminium	11,855	12,879	-8%	12,747	13,027	12,393	11,354
Alumina	2,335	2,586	-10%	2,425	2,747	2,277	2,392

Appendix 1

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Additional information available upon request

Disclosure checklist			
Company	Ticker	Recent price*	Disclosure
Chalco	2600.HK	3.63 (HKD) 25 Mar 15	NA

*Prices are current as of the end of the previous trading session unless otherwise indicated and are sourced from local exchanges via Reuters, Bloomberg and other vendors. Data is sourced from Deutsche Bank and subject companies.

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Historical recommendations and target price: Chalco (2600.HK) (as of 3/25/2015)

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Buy: Based on a current 12- month view of total share-holder return (TSR = percentage change in share price from current price to projected target price plus pro-jected dividend yield), we recommend that investors buy the stock.

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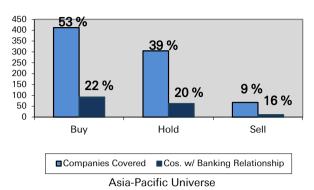
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