

Ju Teng Int'l (3336 HK)

Strong tablet shipments to drive growth

Ju Teng's 2014 results were largely in line though net profit came in 3% below our forecast due to larger than expected non-recurrent costs. Notebook market remains tough but it is gaining market share and also benefited from the strong growth in non-iOS tablet sales, particularly Windows-based products, which is expected to lift metal casing shipment significantly and benefiting margins. We marginally lowered earnings and TP to HK\$6.00. Reiterate BUY.

2014 results largely in line with forecasts

Ju Teng's 2014 results were largely in line with forecasts and the slightly below forecast net profit of HK\$765m (flat YoY) was due to larger than expected opex. In particular, total opex went up 18.4% YoY and 14.6% above forecast as the company booked HK\$72m of costs related to factory relocation and scaling back of the plastic casing division, as opposed to HK\$38m in 2013 and the difference largely explained the discrepancy in the reported net profit vs our forecast. JT also surprised the market by offering a 1-for-8 bonus warrant issue with exercise price of HK\$4.60. When fully exercised, the company can raise HK\$662m in cash, which will partly offset the dilution effect to our DCF valuation.

Significant upgrade in tablet shipments

While there are concerns about the slow growth in the PC market and the company indicated that the NB segment is tough, we expect strong growth in tablet and 2-in-1 products, which is expected to account for ~30% of revenue in 2015. Metal accounted for ~30% of revenue in 2014 and we expect the share to be over 40% in 2015. Due to more 2-in-1 products by PC brands and IDC's recent forecast of 40% YoY growth in Windows tablets, majority of which should be from Microsoft (MSFT US, NR), we have upgraded our tablet shipment forecast for JT by 45% / 65% for FY15 / FY16.

Further gross margin expansion

We lowered ASP assumptions due to sharp decline in commodity prices as the company operates on a cost-plus basis. We have also lowered our GM assumptions to reflect the tough NB segment. However, we still expect GM to improve further in both FY15 / FY16 on better product mix as utilization of CNC machines for metal casing is expected to be very high and that the company will continue to expand its CNC fleet on strong market demand for metal casing capacity.

Valuation remains attractive and maintain BUY

While we lowered GP by 3-4% and OP by ~12% on lower GM and slightly higher opex assumptions, we only tuned down NP by 3.2% / 2.1% for FY15 / FY16 on (1) lower effective tax of the new plant in Chongqing and (2) part of the metal capacity is now wholly-owned as opposed to all under the 59.3%-owned JV, hence, the company is able to retain more metal casing earnings, i.e. lower minority interests. With a lower than expected net debt level, our DCF-based TP is marginally lowered to HK\$6.00, which implies 7.9x FY15 PE. Current FY15 PE is 6.1x, which remains at 45% discount to peers' median 11.1x. We maintain our BUY rating.

Figure 1: Financial Summary

Year to Dec 31 (HK\$mn)	2013A	2014A	2015E	2016E	2017E
Revenue	9,257	9,571	10,455	11,276	11,766
EBITDA	1,802	1,712	2,271	2,617	2,855
Underlying Profit	762	765	972	1,141	1,242
Underlying EPS (HKD)	0.62	0.65	0.76	0.86	0.92
EPS growth (%)	26.5	4.6	16.7	12.2	7.4
DPS (HKD)	0.14	0.15	0.17	0.18	0.20
P/E (x)	7.5	7.1	6.1	5.4	5.1
Dividend Yield (%)	3.1	3.2	3.7	4.0	4.2
P/B (x)	0.9	0.8	0.8	0.8	0.7
Net debt/equity (%)	51.5	47.6	44.1	36.4	28.1

Source: Guosen Securities(HK)

Hong Kong	TMT
	Technology
18 March 2015	BUY
Target price	W HK\$6.00
Last price (18 Mar 15)	HK\$4.66
Upside/downside (%)	28.7
HSI	24120.08
Mkt cap (HK\$mn/US\$mn)	5,367/691
52 week range (HK\$)	3.10 - 6.40
Avg trading volume daily (US\$mn)	1.76
Free float (%)	70.5%
Source: Bloomberg	

Performance		
нк\$		_
6.00		100%
5.00		90%
1	w///w	1
4.00	July pollows l	70%
3.00	My Mary	- 60%
3.00	n. Inv	- 50%
2.00		40%
Mar-14	Nov-14	
Price(LHS)	Rel. to HSI(RI	HS)

Performance	1M	3M	12M
Absolute (%)	7.9	26.3	(23.5)
Absolute (US\$, %)	7.8	26.2	(23.4)
Relative to HSI (%)	10.7	20.7	(35.2)

Company background

Ju Teng International Holdings Ltd. manufactures semifinished consumer goods. The Company produces casings for notebook computers. Ju Teng's manufacturing includes plastic injection molding, spray painting, metal tooling and stamping, and assembly.

Source: Bloomberg

Stephen LeungSFC CE No.: ACZ398
+852 2899 8331

stephen.leung@guosen.com.hk



巨腾 (3336 HK)

强勁的平板电脑出货量将推动增长

巨腾的 2014 年业绩基本符合预测,虽然非经常性开支较大使到净利润低于我们预测 3%。笔记本市场依然疲软,但巨腾市场份额提升,还得益于非 iOS 的平板电脑销量的强劲增长,尤其是基于Windows 的产品,预计将显著提升金属外壳出货,提升利润率。我们小幅下调盈利和目标价至 HK\$6.00. 并维持买入评级。

2014年数据基本与预期一致

巨腾 2014 年的财务数据与我们所预期的基本一致。高于我们预期的运营支出导致了净利润略低于我们所预期的水平。具体来说,整体运营支出较去年增加 18.4%,同时 14.6%高于我们的预期。支出的增加是由于公司在工厂迁移和减少塑料外壳产能的相关开支 所计入的 7200 万港币导致,而2013 年有关支出约为 3800 万港币。两者的相差为我们预期与公布数据偏差的主要原因。巨腾提供 8 送 1 红利认股权证令市场感到意外。行使价为4.60 港元。当完全行使,公司可以集资 6.62 亿港元现金,将部分抵消对我们以折现现金流估值的稀释效应。

平板电脑出货将显著提升

虽然个人电脑市场增长不断放缓,公司也表示手提电脑的市场比较疲软,我们预期平板电脑与二合一产品的增长会很强劲,而这个版块将占到巨腾2015 总收入的 30%。 金属类产品占到了 2014 年收入的 30%,我们预期这个比例在 2015 年会超过 40%。基于传统 PC 厂商的二合一产品的发布,以及 IDC 对于 Windows 系统的平板电脑 40%增长的预期,有关产品应主要来自微软(MSFT US,未评级),我们将巨腾 2015/2016 财年平板电脑出货量的预期分别提高 45%/65%。

毛利率的进一步扩张

我们降低了平均单价的假设来反映商品价格的大幅下降,因客户下单是基于成本加若干毛利为基础。同时我们降低了毛利率的预期来反映手提电脑市场的整体下行。然而,得益于更好的产品结构,我们依旧预计毛利率在2015/2016 财年将持续改善。在对金属类产品需求旺盛的环境中,公司将进一步优化 CNC 机的使用率,并同时增加产能进一步改善整体产品的结构。

估值仍具吸引力。维持买入评级.

虽然我们降低了毛利 3-4%和因上调了运营支出假设而下调经营溢利预测约 12%,但我们预期净利润在 2015/2016 年只降低 3.2%/2.1%。这是由于1)重庆新工厂的低税收,以及 2)现时部分金属产能为全资拥有,而此前全为透过占股 59.3%的合资公司拥有,因此少数权益减少而使到净利润率提升。在净负债水平低于预期的情况下,我们的轻微下调以折现现金流为基础的目标价至港币 6 元,隐含 7.9 倍 2015 年市盈率。现价的 2015 年市盈率为 6.1 倍,低于同业中位数 11.1 倍 45%.我们维持买入评级。

Figure 2: 盈利预测

截至 Dec 31 (港元百万)	2013A	2014A	2015E	2016E	2017E
营业额	9,257	9,571	10,455	11,276	11,766
EBITDA	1,802	1,712	2,271	2,617	2,855
实际盈利	762	765	972	1,141	1,242
每股实际盈利 (HKD)	0.62	0.65	0.76	0.86	0.92
每股盈利增长 (%)	26.5	4.6	16.7	12.2	7.4
毎股股息 (HKD)	0.14	0.15	0.17	0.18	0.20
市盈率 (x)	7.5	7.1	6.1	5.4	5.1
股息率 (%)	3.1	3.2	3.7	4.0	4.2
市净率 (x)	0.9	0.8	0.8	0.8	0.7
净债务与股本 (%)	51.5	47.6	44.1	36.4	28.1

资料来源:国信证券(香港)

科技/通信	
技术	

2015年3月18日

亚	λ	
ス		

目标价	▼ HK\$6.00
收盘价 (18 Mar 15)	HK\$4.66
Upside/downside (%)	28.7
恒生指数	24120.08
总市值(HK\$/US\$mn)	5,367/691
52 周最高/最低 (HK\$)	3.10 - 6.40
日均成交额(US\$mn)	1.76
流通量 (%)	70.5%

资料来源: 彭博

股价表现



股票数据	1 M	3M	12M
绝对回报 (%)	7.9	26.3	(23.5)
绝对回报 (US\$, %)	7.8	26.2	(23.4)
相对 HSI 回报 (%)	10.7	20.7	(35.2)

资料来源: 彭博

公司簡介

巨腾国际控股有限公司制造半制成消费品。该公司制造及 销售笔记本型计算机外壳。巨腾国 际的生产机能包括塑料 注塑、无尘喷漆、金属造形与压形及组装。

资料来源: 彭博

婴少能

证监会中央编号: ACZ398

+852 2899 8331

stephen. leung@guosen. com. hk



2014 Results

Figure 3 2014 Results

Year end 31 Dec (HK\$m)	2013A	2014A	YoY%	2014F	A vs F
Turnover	9,257	9,571	3.4	9,581	(0.1)
YoY%	0.6	3.4		3.5	
COGS	(7,384)	(7,766)	5.2	(7,705)	0.8
Gross profit	1,873	1,805	(3.6)	1,876	(3.8)
YoY%	33.7	(3.6)		0.2	
Gross margin	20.2%	18.9%	-1.37%	19.6%	-0.72%
Selling & dist'n exp	(102)	(128)	26.1	(115)	11.4
As % of rev	1.1%	1.3%		1.2%	
Admin exp	(581)	(662)	14.0	(625)	6.0
As % of rev	6.3%	6.9%		6.5%	
Loss on asset disposal	(38)	(72)	90.8	(14)	403.7
FX loss	(13)	2	(114.3)	(6)	(130.8)
Others	(11)	(21)	95.5	(10)	122.0
Other opex	(62)	(92)	47.6	(30)	204.3
As % of rev	0.7%	1.0%		0.3%	
Total opex	(745)	(882)	18.4	(770)	14.6
As % of rev	8.0%	9.2%		8.0%	
Operating profit (EBIT)	1,128	923	(18.2)	1,107	(16.6)
Operating margin	12.2%	9.6%		11.5%	
Interest income	18	17	(6.6)	22	(20.2)
Compensation income	34	144	318.2	90	59.7
FX gain	0	2	N/A	0	N/A
Others	13	13	2.5	14	(6.9)
Other income	66	176	167.6	126	39.9
Interest expense	(62)	(90)	45.7	(97)	(7.0)
Share of profit of an assoicate	0	0		0	
Pre-tax profit	1,132	1,009	(10.8)	1,136	(11.1)
Pre-tax margin	12.2%	10.5%		11.9%	
Tax	(255)	(185)	(27.6)	(227)	(18.6)
Tax rate	22.6%	18.3%		20.0%	
Minority interest	(115)	(60)	(47.9)	(118)	(49.4)
Net profit	762	765	0.3	790	(3.2)
YoY%	26.8	0.3		3.7	
Net margin	8.2%	8.0%		8.2%	

Source: Company data, Guosen Securities(HK) Research



Figure 4 Change in key assumptions

Key Assumptions	New	Old		New	Old	
Year end 31 Dec	2015F	2015F	Rev %	2016F	2016F	Rev %
Operating assumptions						
Global NB shipments	168	168	0.0	168	168	0.0
YoY%	(1.4)	(1.4)		0.0	0.0	
Ju Teng NB casing shipments	57.2	53.0	7.8	57.8	54.4	6.3
YoY%	10.0	2.0		1.0	2.5	
Market share	34.1%	31.6%	2.48%	34.5%	32.4%	2.03%
NB blended ASP (US\$)	15.7	18.7	(16.0)	15.3	18.8	(18.8)
YoY%	(16.1)	(0.1)		(2.7)	0.6	
Global tablet* shipments	235	255	(7.9)	245	273	(10.4)
YoY%	2.1	9.3		4.5	7.3	
Ju Teng tablet casing shipments	24.0	16.5	45.5	30.0	18.2	65.3
YoY%	60.0	10.0		25.0	10.0	
Market share	10.2%	6.5%	3.76%	12.2%	6.6%	5.60%
Tablet blended ASP (US\$)	14.0	14.6	(4.1)	14.7	16.5	(11.2)
YoY%	27.3	32.7		4.7	13.0	

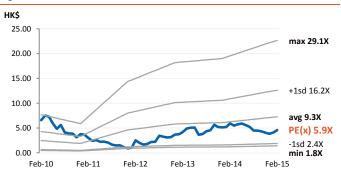
Source: Guosen Securities(HK) Research

Figure 5 Revision in earnings forecasts

	_			_				
								2017F
·····		·····		0.0			(0.1)	11,766
0.6	3.4	9.2	9.1		7.9			4.3
(7,384)	(7,766)	(8,209)	(8,119)	1.1	(8,715)	(8,631)	1.0	(9,011)
1,873	1,805	2,245	2,335	(3.8)	2,561	2,654	(3.5)	2,755
33.7	(3.6)	24.4	24.4		14.0	13.7		7.6
20.2%	18.9%	21.5%	22.3%	-0.86%	22.7%	23.5%	-0.81%	23.4%
		2.61%			1.23%			1.08%
(102)	(128)	(144)	(125)	15.0	(156)	(135)	14.9	(162)
1.1%	1.3%	1.4%	1.2%	0.18%	1.4%	1.2%	0.18%	1.4%
(581)	(662)	(719)	(671)	7.3	(782)	(733)	6.7	(836)
6.3%	6.9%	6.9%	6.4%	0.47%	6.9%	6.5%	0.44%	7.1%
(62)	(92)	(47)	(26)	80.0	(51)	(28)	79.9	(53)
0.7%	1.0%	0.5%	0.3%	0.20%	0.5%	0.3%	0.20%	0.5%
(745)	(882)	(911)	(822)	10.8	(988)	(896)	10.3	(1,051)
8.0%	9.2%	8.7%	7.9%	0.85%	8.8%	7.9%	0.82%	8.9%
1,128	923	1,335	1,512	(11.7)	1,572	1,758	(10.6)	1,704
12.2%	9.6%	12.8%	14.5%	-1.70%	13.9%	15.6%	-1.63%	14.5%
66	176	68	68	(0.4)	80	84	(5.5)	93
(62)	(90)	(106)	(122)	(12.6)	(130)	(149)	(12.6)	(142)
1,132	1,009	1,296	1,459	(11.1)	1,522	1,694	(10.1)	1,656
12.2%	10.5%	12.4%	14.0%	-1.56%	13.5%	15.0%	-1.51%	14.1%
(255)	(185)	(240)	(292)	(17.8)	(282)	(339)	(16.9)	(306)
22.6%	18.3%	18.5%	20.0%	-1.50%	18.5%	20.0%	-1.50%	18.5%
(115)	(60)	(85)	(163)	(48.3)	(99)	(190)	(47.7)	(108)
762	765	972	1,004	(3.2)	1,141	1,165	(2.1)	1,242
26.8	0.3	27.1	27.0		17.4	16.1		8.8
8.2%	8.0%	9.3%	9.6%	-0.30%	10.1%	10.3%	-0.20%	10.6%
	1,873 33.7 20.2% (102) 1.1% (581) 6.3% (62) 0.7% (745) 8.0% 1,128 12.2% 66 (62) 1,132 12.2% (255) 22.6% (115) 762 26.8	9,257 9,571 0.6 3.4 (7,384) (7,766) 1,873 1,805 33.7 (3.6) 20.2% 18.9% (102) (128) 1.1% 1.3% (581) (662) 6.3% 6.9% (62) (92) 0.7% 1.0% (745) (882) 8.0% 9.2% 1,128 923 12.2% 9.6% 66 176 (62) (90) 1,132 1,009 12.2% 10.5% (255) (185) 22.6% 18.3% (115) (60) 762 765 26.8 0.3	9,257 9,571 10,455 0.6 3.4 9.2 (7,384) (7,766) (8,209) 1,873 1,805 2,245 33.7 (3.6) 24.4 20.2% 18.9% 21.5% 2.61% (102) (128) (144) 1.1% 1.3% 1.4% (581) (662) (719) 6.3% 6.9% 6.9% (62) (92) (47) 0.7% 1.0% 0.5% (745) (882) (911) 8.0% 9.2% 8.7% 1,128 923 1,335 12.2% 9.6% 12.8% 66 176 68 (62) (90) (106) 1,132 1,009 1,296 12.2% 10.5% 12.4% (255) (185) (240) 22.6% 18.3% 18.5% (115) (60) (85) 762 <td>2013A 2014A 2015F 2015F 9,257 9,571 10,455 10,454 0.6 3.4 9.2 9.1 (7,384) (7,766) (8,209) (8,119) 1,873 1,805 2,245 2,335 33.7 (3.6) 24.4 24.4 20.2% 18.9% 21.5% 22.3% 2.61% (102) (128) (144) (125) 1.1% 1.3% 1.4% 1.2% (581) (662) (719) (671) 6.3% 6.9% 6.9% 6.4% (62) (92) (47) (26) 0.7% 1.0% 0.5% 0.3% (745) (882) (911) (822) 8.0% 9.2% 8.7% 7.9% 1,128 923 1,335 1,512 12.2% 9.6% 12.8% 14.5% 66 176 68 68 (62) (90)</td> <td>2013A 2014A 2015F 2015F Rev% 9,257 9,571 10,455 10,454 0.0 0.6 3.4 9.2 9.1 0.0 (7,384) (7,766) (8,209) (8,119) 1.1 1,873 1,805 2,245 2,335 (3.8) 33.7 (3.6) 24.4 24.4 20.2% 18.9% 21.5% 22.3% -0.86% 2.61% </td> <td>2013A 2014A 2015F 2015F Rev% 2016F 9,257 9,571 10,455 10,454 0.0 11,276 0.6 3.4 9.2 9.1 7.9 (7,384) (7,766) (8,209) (8,119) 1.1 (8,715) 1,873 1,805 2,245 2,335 (3.8) 2,561 33.7 (3.6) 24.4 24.4 14.0 20.2% 18.9% 21.5% 22.3% -0.86% 22.7% 2.61% 1.23% 1.23% 1.23% 1.23% 1.23% (102) (128) (144) (125) 15.0 (156) 1.1% 1.3% 1.4% 1.2% 0.18% 1.4% (581) (662) (719) (671) 7.3 (782) 6.3% 6.9% 6.9% 6.4% 0.47% 6.9% (62) (92) (47) (26) 80.0 (51) 0.7% 1.0% 0.5%<td>2013A 2014A 2015F 2015F Rev% 2016F 2016F 9,257 9,571 10,455 10,454 0.0 11,276 11,285 0.6 3.4 9.2 9.1 7.9 8.0 (7,384) (7,766) (8,209) (8,119) 1.1 (8,715) (8,631) 1,873 1,805 2,245 2,335 (3.8) 2,561 2,654 33.7 (3.6) 24.4 24.4 14.0 13.7 20.2% 18.9% 21.5% 22.3% -0.86% 22.7% 23.5% 20.2% 18.9% 21.5% 22.3% -0.86% 22.7% 23.5% (102) (128) (144) (125) 15.0 (156) (135) 1.1% 1.3% 1.4% 1.2% 0.18% 1.4% 1.2% (581) (662) (719) (671) 7.3 (782) (733) 6.3% 6.9% 6.9% 6.4% 0.47% 6.9%</td><td>2013A 2014A 2015F 2015F Rev% 2016F 2016F Rev% 9,257 9,571 10,455 10,454 0.0 11,276 11,285 (0.1) 0.6 3.4 9.2 9.1 7.9 8.0 (7,384) (7,766) (8,209) (8,119) 1.1 (8,715) (8,631) 1.0 1,873 1,805 2,245 2,335 (3.8) 2,561 2,654 (3.5) 33.7 (3.6) 24.4 24.4 14.0 13.7 20.2% 18.9% 21.5% 22.3% -0.86% 22.7% 23.5% -0.81% (102) (128) (144) (125) 15.0 (156) (135) 14.9 1.1% 1.3% 1.4% 1.2% 0.18% 1.4% 1.2% 0.18% (581) (662) (719) (671) 7.3 (782) (733) 6.7 (581) (662) (92) (47) (26) 80.0</td></td>	2013A 2014A 2015F 2015F 9,257 9,571 10,455 10,454 0.6 3.4 9.2 9.1 (7,384) (7,766) (8,209) (8,119) 1,873 1,805 2,245 2,335 33.7 (3.6) 24.4 24.4 20.2% 18.9% 21.5% 22.3% 2.61% (102) (128) (144) (125) 1.1% 1.3% 1.4% 1.2% (581) (662) (719) (671) 6.3% 6.9% 6.9% 6.4% (62) (92) (47) (26) 0.7% 1.0% 0.5% 0.3% (745) (882) (911) (822) 8.0% 9.2% 8.7% 7.9% 1,128 923 1,335 1,512 12.2% 9.6% 12.8% 14.5% 66 176 68 68 (62) (90)	2013A 2014A 2015F 2015F Rev% 9,257 9,571 10,455 10,454 0.0 0.6 3.4 9.2 9.1 0.0 (7,384) (7,766) (8,209) (8,119) 1.1 1,873 1,805 2,245 2,335 (3.8) 33.7 (3.6) 24.4 24.4 20.2% 18.9% 21.5% 22.3% -0.86% 2.61%	2013A 2014A 2015F 2015F Rev% 2016F 9,257 9,571 10,455 10,454 0.0 11,276 0.6 3.4 9.2 9.1 7.9 (7,384) (7,766) (8,209) (8,119) 1.1 (8,715) 1,873 1,805 2,245 2,335 (3.8) 2,561 33.7 (3.6) 24.4 24.4 14.0 20.2% 18.9% 21.5% 22.3% -0.86% 22.7% 2.61% 1.23% 1.23% 1.23% 1.23% 1.23% (102) (128) (144) (125) 15.0 (156) 1.1% 1.3% 1.4% 1.2% 0.18% 1.4% (581) (662) (719) (671) 7.3 (782) 6.3% 6.9% 6.9% 6.4% 0.47% 6.9% (62) (92) (47) (26) 80.0 (51) 0.7% 1.0% 0.5% <td>2013A 2014A 2015F 2015F Rev% 2016F 2016F 9,257 9,571 10,455 10,454 0.0 11,276 11,285 0.6 3.4 9.2 9.1 7.9 8.0 (7,384) (7,766) (8,209) (8,119) 1.1 (8,715) (8,631) 1,873 1,805 2,245 2,335 (3.8) 2,561 2,654 33.7 (3.6) 24.4 24.4 14.0 13.7 20.2% 18.9% 21.5% 22.3% -0.86% 22.7% 23.5% 20.2% 18.9% 21.5% 22.3% -0.86% 22.7% 23.5% (102) (128) (144) (125) 15.0 (156) (135) 1.1% 1.3% 1.4% 1.2% 0.18% 1.4% 1.2% (581) (662) (719) (671) 7.3 (782) (733) 6.3% 6.9% 6.9% 6.4% 0.47% 6.9%</td> <td>2013A 2014A 2015F 2015F Rev% 2016F 2016F Rev% 9,257 9,571 10,455 10,454 0.0 11,276 11,285 (0.1) 0.6 3.4 9.2 9.1 7.9 8.0 (7,384) (7,766) (8,209) (8,119) 1.1 (8,715) (8,631) 1.0 1,873 1,805 2,245 2,335 (3.8) 2,561 2,654 (3.5) 33.7 (3.6) 24.4 24.4 14.0 13.7 20.2% 18.9% 21.5% 22.3% -0.86% 22.7% 23.5% -0.81% (102) (128) (144) (125) 15.0 (156) (135) 14.9 1.1% 1.3% 1.4% 1.2% 0.18% 1.4% 1.2% 0.18% (581) (662) (719) (671) 7.3 (782) (733) 6.7 (581) (662) (92) (47) (26) 80.0</td>	2013A 2014A 2015F 2015F Rev% 2016F 2016F 9,257 9,571 10,455 10,454 0.0 11,276 11,285 0.6 3.4 9.2 9.1 7.9 8.0 (7,384) (7,766) (8,209) (8,119) 1.1 (8,715) (8,631) 1,873 1,805 2,245 2,335 (3.8) 2,561 2,654 33.7 (3.6) 24.4 24.4 14.0 13.7 20.2% 18.9% 21.5% 22.3% -0.86% 22.7% 23.5% 20.2% 18.9% 21.5% 22.3% -0.86% 22.7% 23.5% (102) (128) (144) (125) 15.0 (156) (135) 1.1% 1.3% 1.4% 1.2% 0.18% 1.4% 1.2% (581) (662) (719) (671) 7.3 (782) (733) 6.3% 6.9% 6.9% 6.4% 0.47% 6.9%	2013A 2014A 2015F 2015F Rev% 2016F 2016F Rev% 9,257 9,571 10,455 10,454 0.0 11,276 11,285 (0.1) 0.6 3.4 9.2 9.1 7.9 8.0 (7,384) (7,766) (8,209) (8,119) 1.1 (8,715) (8,631) 1.0 1,873 1,805 2,245 2,335 (3.8) 2,561 2,654 (3.5) 33.7 (3.6) 24.4 24.4 14.0 13.7 20.2% 18.9% 21.5% 22.3% -0.86% 22.7% 23.5% -0.81% (102) (128) (144) (125) 15.0 (156) (135) 14.9 1.1% 1.3% 1.4% 1.2% 0.18% 1.4% 1.2% 0.18% (581) (662) (719) (671) 7.3 (782) (733) 6.7 (581) (662) (92) (47) (26) 80.0

Source: Company data, Guosen Securities(HK) Research

Figure 6 12 months forward PE band chart



 $Source: Bloomberg, Guosen \, Securities (HK) \, Research$

Figure 7 12 months forward PB band chart



 $Source: Bloomberg, Guosen \, Securities (HK) \, Research$



Summary financial statements

Profit & Loss (HK\$mn)	2013A	2014A	2015E	2016E	2017E
Revenue	9,257	9,571	10,455	11,276	11,766
Cost of sales	(7,384)	(7,766)	(8,209)	(8,715)	(9,011)
Gross profit	1,873	1,805	2,245	2,561	2,755
Other income/(expense)	(62)	(92)	(47)	(51)	(53)
Operating expenses	(683)	(790)	(864)	(938)	(998)
Operating profit	1,128	923	1,335	1,572	1,704
Other non operating inc/(exp)	47	159	44	47	50
Finance income	18	17	24	32	44
Finance expenses	(62)	(90)	(106)	(130)	(142)
Associates & JCE	0	0	0	0	0
Profit before taxation	1,132	1,009	1,296	1,522	1,656
Taxation	(255)	(185)	(240)	(282)	(306)
Non-controlling interests	(115)	(60)	(85)	(99)	(108)
Net profit	762	765	972	1,141	1,242
Other Adjustments on UP	0	0	0	0	0
Underlying Profit	762	765	972	1,141	1,242

Source: Guosen Research estimates

Financial Ratios	2013A	2014A	2015E	2016E	2017E
Revenue growth (%)	0.6	3.4	9.2	7.9	4.3
Operating profit growth (%)	50.4	(18.2)	44.6	17.8	8.4
Reported profit growth (%)	26.8	0.3	27.1	17.4	8.8
Underlying profit growth (%)	26.8	0.3	27.1	17.4	8.8
Underlying EPS growth (%)	26.5	4.6	16.7	12.2	7.4
Dividend growth (%)	26.9	0.0	25.4	12.2	7.4
Gross profit margin (%)	20.2	18.9	21.5	22.7	23.4
Operating profit margin (%)	12.2	9.6	12.8	13.9	14.5
Underlying profit margin (%)	8.2	8.0	9.3	10.1	10.6
Net debt/equity (%)	51.5	47.6	44.1	36.4	28.1
Net debt/total assets (%)	21.8	19.3	18.9	16.4	13.4
Current ratio (%)	129	142	145	151	160
Dividend payout (%)	23.0	22.9	22.6	21.6	21.3
Interest cover (x)	18.2	10.2	12.6	12.1	12.0
Dividend cover (x)	4.4	4.4	4.4	4.6	4.7
Dupont Analysis	2013A	2014A	2015E	2016E	2017E
Tax burden (%)	67.3	75.8	75.0	75.0	75.0
Interest burden (%)	100	109	97.1	96.8	97.2
Operating profit margin (%)	12.2	9.6	12.8	13.9	14.5
Asset turnover (x)	0.7	0.6	0.6	0.6	0.6
Leverage ratio (x)	2.4	2.4	2.4	2.3	2.2
ROA (%)	5.5	5.0	5.8	6.4	6.6
ROE (%)	13.1	12.0	14.0	14.6	14.2

Source: Guosen Research estimates

Balance Sheet (HK\$mn)	2013A	2014A	2015E	2016E	2017E
Fixed assets	7,291	8,589	9,162	9,624	10,068
Associates & JCE	0	0	0	0	0
Others	412	547	541	534	528
Non-current assets	7,702	9,137	9,703	10,158	10,596
Inventories	1,183	1,355	1,462	1,552	1,605
Debtors & prepayments	4,747	4,042	4,519	4,874	5,086
Bank deposits & cash	1,085	1,599	1,476	1,709	2,117
Others	0	0	0	0	0
Current assets	7,016	6,996	7,457	8,136	8,808
Bank & other borrowings	2,664	2,085	2,085	2,085	2,085
Trade & payables	1,555	1,348	1,425	1,513	1,564
Taxation	238	292	346	388	413
Others	988	1,186	1,293	1,393	1,453
Current liabilities	5,445	4,911	5,150	5,379	5,515
Bank & other borrowings	1,634	2,633	2,633	2,633	2,633
Others	6	632	632	632	632
Non-current liabilities	1,641	3,264	3,264	3,264	3,264
Net assets	7,633	7,958	8,746	9,650	10,624
Share capital	117	116	116	116	116
Premium & reserves	6,119	6,431	7,230	8,152	9,147
Shareholders' funds	6,236	6,547	7,346	8,268	9,263
Non-controlling interests	1,397	1,410	1,400	1,382	1,361
Total equity	7,633	7,958	8,746	9,650	10,624
Source: Guosen Research estimates					

Source.	Gunsen	Research	estimates

Cashflow (HK\$mn)	2013A	2014A	2015E	2016E	2017E
Operating profit	1,128	923	1,335	1,572	1,704
Depreciation & amortization	674	789	936	1,045	1,151
Interest income	(18)	(17)	(24)	(32)	(44)
Change in working capital	(646)	507	(400)	(257)	(154)
Tax paid	(191)	(255)	(185)	(240)	(282)
Other operating cashflow	167	176	68	80	93
Operating activities	1,113	2,123	1,730	2,167	2,470
Purchase of non-current assets (Capex)	(1,413)	(2,000)	(1,500)	(1,500)	(1,588)
Free cash flow	(300)	123	230	667	881
Disposal of non-current assets	103	0	0	0	0
Associates & JCE (net)	0	0	0	0	0
Interest received	18	17	24	32	44
Dividends received	0	0	0	0	0
Other investing cashflow	(1)	0	0	0	0
Investing activities	(1,293)	(1,983)	(1,476)	(1,468)	(1,545)
New loans raised	216	420	0	0	0
Repayment of loans	0	0	0	0	0
Dividends paid	(138)	(175)	(175)	(220)	(246)
Other financing cashflow	(59)	129	(201)	(247)	(271)
Financing activities	19	374	(376)	(466)	(517)
Inc/(dec) in cash	(161)	514	(123)	233	408
Cash at beginning of year	1,206	1,085	1,599	1,476	1,709
Foreign exchange effect	40	0	0	0	0
Cash at end of year	1,085	1,599	1,476	1,709	2,117
Source: Guosen Research estimates					



Information Disclosures

Stock ratings, sector ratings and related definitions

Stock Ratings:

Buy: A return potential of 10 % or more relative to overall market within 6 – 12 months.

Neutral: A return potential ranging from -10% to 10% relative to overall market within 6 – 12 months.

Sell: A negative return of 10% or more relative to overall market within 6 -12 months.

Sector Ratings:

Overweight: The sector will outperform the overall market by 10% or higher within 6 –12 months.

Neutral: The sector performance will range from -10% to 10% relative to overall market within 6 −12 months.

Underweight: The sector will underperform the overall market by 10% or lower within 6 - 12 months.

Interest disclosure statement

The analyst is licensed by the Hong Kong Securities and Futures Commission. Neither the analyst nor his/her associates serves as an officer of the listed companies covered in this report and has no financial interests in the companies.

Guosen Securities (HK) Brokerage Co., Ltd. and its associated companies (collectively "Guosen Securities (HK)") has no disclosable financial interests (including securities holding) or make a market in the securities in respect of the listed companies. Guosen Securities (HK) has no investment banking relationship within the past 12 months, to the listed companies. Guosen Securities (HK) has no individual employed by the listed companies.

Disclaimers

The prices of securities may fluctuate up or down. It may become valueless. It is as likely that losses will be incurred rather than profit made as a result of buying and selling securities.

The content of this report does not represent a recommendation of Guosen Securities (HK) and does not constitute any buying/selling or dealing agreement in relation to the securities mentioned. Guosen Securities (HK) may be seeking or will seek investment banking or other business (such as placing agent, lead manager, sponsor, underwriter or proprietary trading in such securities) with the listed companies. Individuals of Guosen Securities (HK) may have personal investment interests in the listed companies.

This report is based on information available to the public that we consider reliable, however, the authenticity, accuracy or completeness of such information is not guaranteed by Guosen Securities (HK). This report does not take into account the particular investment objectives, financial situation or needs of individual clients and does not constitute a personal investment recommendation to anyone. Clients are wholly responsible for any investment decision based on this report. Clients are advised to consider whether any advice or recommendation contained in this report is suitable for their particular circumstances. This report is not intended to be an offer to buy or sell or a solicitation of an offer to buy or sell the securities mentioned.

This report is for distribution only to clients of Guosen Securities (HK). Without Guosen Securities (HK)'s written authorization, any form of quotation, reproduction or transmission to third parties is prohibited, or may be subject to legal action. Such information and opinions contained therein are subject to change and may be amended without any notification. This report is not directed at, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any jurisdiction where such distribution, publication, availability or use would be contrary to applicable law or regulation or which would subject Guosen Securities (HK) and its group companies to any registration or licensing requirement within such jurisdiction.



信息披露

公司评级、行业评级及相关定义

公司评级

买入: 我们预计未来 6-12 个月内, 个股相对大盘涨幅在 10%以上;

中性: 我们预计未来 6-12 个月内, 个股相对大盘涨幅介于-10%与 10%之间;

减持: 我们预计未来 6-12 个月内, 个股相对大盘跌幅大于 10%。

行业评级

超配: 我们预计未来 6-12 个月内, 行业整体回报高于市场整体水平 10%以上;

中性: 我们预计未来 6-12 个月内, 行业整体回报介于市场整体水平-10%与 10%之间;

低配: 我们预计未来 6-12 个月内, 行业整体回报低于市场整体水平 10%以上。

利益披露声明

报告作者为香港证监会持牌人士,分析员本人或其有联系者并未担任本研究报告所评论的上市法团高级管理人员,也未持有其任何财务权益。

本报告中,国信证券(香港)经纪有限公司及其所属关联机构(合称国信证券(香港))并无持有该公司须作出披露的财务权益(包括持股),在过去 12 个月内与该公司并无投资银行关系,亦无进行该公司有关股份的庄家活动。本公司员工均非该上市公司的雇员。

免责条款

证券价格有时可能非常波动。证券价格可升可跌,甚至变成毫无价值。买卖证券未必一定能够赚取利润,反而可能会招致损失。

本研究报告内容既不代表国信证券(香港)的推荐意见,也并不构成所涉及的个别股票的买卖或交易要约。国信证券(香港)或其集团公司有可能会与本报告涉及的公司洽谈投资银行业务或其它业务(例如配售代理、牵头经办人、保荐人、包销商或从事自营投资于该股票)。国信证券(香港)不排除其员工有个人投资于本报告内所提及的上市法团。

报告中的资料均来自公开信息,我们力求准确可靠,但对这些信息的正确性、公正性及完整性不做任何保证。本报告没有考虑到个别客户特殊的投资目标、财务状况或需要,并不构成个人投资建议,客户据此投资,责任自负。客户在阅读本研究报告时应考虑报告中的任何意见或建议是否符合其个人特定状况。本报告并不存在招揽或邀约购买或出售任何证券的企图。

本报告仅向特定客户传送,未经国信证券香港书面授权许可,任何人不得引用、转载以及向第三方传播,否则可能将承担法律责任。研究报告所载的资料及意见,如有任何更改,本司将不作另行通知。在一些管辖区域内,针对或意图向该等区域内的市民、居民、个人或实体发布、公布、供其使用或提供获取渠道的行为会违反该区域内所适用的法律或规例或令国信证券(香港)受制于任何注册或领牌规定,则本研究报告不适用于该等管辖区域内的市民、居民或身处该范围内的任何人或实体。